

# **BRAND REPORT**

FOR THE 6 MONTH PERIOD ENDED DECEMBER 2015



No attempt has been made to rank the information contained in this report in order of importance, since BPA Worldwide believes this is a judgment which must be made by the user of the report.

Frontline Medical Communications, Inc. 7 Century Drive - Suite 302 Parsippany, NJ 07054 Tel. No.: (973) 206-3434 Fax No.: (973) 206-9378 www.fedprac.com **FEDERAL PRACTITIONER** is a B2B brand intended for individuals with broad-based interest in Federal Healthcare. The brand content and editorial scope of the publication includes coverage of topics providing practical clinical information. Articles range from clinical reviews to original research to in-depth profiles of new programs and procedures.

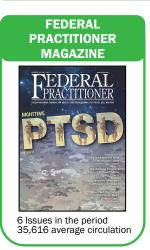
### FIELD SERVED

**FEDERAL PRACTITIONER** serves medical professionals of the Department of Veterans Affairs, Department of Defense, U.S. Public Health Service and Others Allied to the Field.

### **DEFINITION OF RECIPIENT QUALIFICATION**

Qualified recipients are physicians, residents, pharmacists, medical center administrators (directors, assistant or associate directors, chiefs of staff), nurses and nurse practitioners, and physician assistants and other titled and non-titled personnel in the field served.

### **CHANNELS**



### **EXECUTIVE SUMMARY**

Below are the Average contacts per occurrence, including frequency per period reported

	Non-Paid	Paid	Average
FEDERAL PRACTITIONER MAGAZINE (6 issues in the period)	35,616	-	35,616

# **MAGAZINE CHANNEL**

AVERAGE NON-QUALIFIED (		( 1
NON-QUALIFIED Not Included Elsewhere	Copies	_
Other Paid Circulation	37	-
Advertiser and Agency	149	S I A
Allocated for Trade Shows and Conventions	33	P E
All Other	157	A
TOTAL	376	[

1. AVERAGE QUA	LIFIED C	IRCULA	TION BR	EAKOU	FOR P	ERIOD
	To <sup>.</sup> Qual		Qual Non-	ified Paid		lified aid
QUALIFIED CIRCULATION	Copies	Percent	Copies	Percent	Copies	Percent
Individual	35,616	100.0	35,616	100.0	-	-
Sponsored Individually Addressed	-	-	-	-	-	-
Membership Benefit	-	-	-	-	-	-
Multi-Copy Same Addressee	-	-	-	-	-	-
Single Copy Sales	-	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	35,616	100.0	35,616	100.0	-	

2. QU	ALIFIE	D CIRCULATIO	ON BY ISSUES	FOR PERIOD
2015	lssue	Number Removed	Number Added	Total Qualified
July		387	203	35,523
Augus	t	206	485	35,802
Septe	mber	116	26	35,712
Octob	er	71	15	35,656
Nover	nber	1,469	1,373	35,560
Decer	nber	159	45	35,446
т	OTAL	2,408	2,147	-
				,

3a. BUSINESS/OCCUPATION BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF NOVEMBER 2015
This issue is 0.2% or 68 copies below the average of the other 5 issues reported in Paragraph 2.

					CLASSI	FICATION E	Y TITLE		
BUSINESS AND INDUSTRY	TOTAL QUALIFIED	PERCENT OF TOTAL	Physician	Resident	Pharmacist	Medical Center Admin- istrator	Nurse Practitioner and Nurses	Physician Assistant	Other
DEPARTMENT OF VETERANS AFFAIRS	27,361	77.0	17,317	188	5,248	164	2,517	961	966
ARMY	1,948	5.5	1,768	2	51	9	42	43	33
NAVY	1,567	4.4	1,482	-	21	10	21	8	25
AIR FORCE	1,188	3.3	1,101	-	19	10	25	14	19
DEPARTMENT OF DEFENSE	4,703	13.2	4,351	2	91	29	88	65	77
OFFICE OF THE SECRETARY	14	0.1	3	-	3	-	3	3	2
HEALTH CARE FINANCING ADMINISTRATION	5	-	4	-	1	-	-	-	-
HEALTH RESOURCES SERVICE ADMINISTRATION:									
OFFICE OF THE ADMINISTRATOR	8	-	5	-	1	-	-	1	1
BUREAU OF HEALTH CARE AND DELIVERY ASSISTANCE	4	-	1	-	2	-	1	-	-
MATERNAL AND CHILD HEALTH BUREAU	1	-	-	-	1	-	-	-	-
BUREAU OF HEALTH PROFESSIONALS	9	-	2	-	3	-	1	1	2
CENTERS FOR DISEASE CONTROL AND PREVENTION	41	0.1	16	-	19	-	-	1	5
FOOD AND DRUG ADMINISTRATION	165	0.5	41	-	113	1	1	4	5
INDIAN HEALTH SERVICE	712	2.0	144	1	503	5	8	34	17
SUBSTANCE ABUSE & MENTAL HEALTH SERVICES ADMINISTRATION	4	-	1	-	1	-	-	1	1
NATIONAL INSTITUTES OF HEALTH	35	0.1	16	-	12	1	2	3	1
AGENCY FOR HEALTHCARE RESEARCH AND QUALITY	4	-	-	-	1	-	1	-	2
AGENCY FOR TOXIC SUBSTANCES AND DISEASE REGISTRY	3	-	1	-	1	-	-	1	-
COAST GUARD	10	-	4	-	1	-	-	4	1
BUREAU OF PRISONS	277	0.8	38	-	146	1	14	73	5
ENVIRONMENTAL PROTECTION AGENCY	2	-	1	-	1	-	-	-	-
U.S. PUBLIC HEALTH SERVICE	1,294	3.6	277	1	809	8	31	126	42
JNCLASSIFIED	376	1.1	222	-	51	6	27	19	51
OTHERS ALLIED TO THE FIELD	1,826	5.1	970	2	164	20	95	39	536
TOTAL QUALIFIED CIRCULATION	35,560	100.0	23,137	193	6,363	227	2,758	1,210	1,672

		Qualified Within		<b>T</b> .()	
QUALIFICATION SOURCE	1 year	2 year	3 year	Total Qualified	Percent
I. TOTAL – Direct Request:	4,190	5,808	5,065	15,063	42.3
a. Written	1,980	1,222	1,673	4,875	13.7
b. Telecommunication	1,710	4,268	2,878	8,856	24.9
c. Electronic	500	318	514	1,332	3.7
II. TOTAL – Request from recipient's company:	16,026	-	-	16,026	45.1
a. Written	16,026	-	-	16,026	45.1
b. Telecommunication	-	-	-	-	-
c. Electronic	-	-	-	-	-
III. TOTAL – Membership Benefit:	-	-	-	-	-
a. Individual	-	-	-	-	-
b. Organizational	-	-	-	-	-
IV. TOTAL – Communication from recipient or recipient's company (other than request):	-	-	-	-	-
a. Written	-	-	-	-	-
b. Telecommunication	-	-	-	-	-
c. Electronic	-	-	-	-	-
<li>V. TOTAL – Sources other than above (listed alphabetically):</li>	4,471	-	-	4,471	12.6
Association rosters and directories	-	-	-	-	-
Business directories	-	-	-	-	-
Manufacturer's, distributor's and wholesaler's lists	-	-	-	-	-
*Other sources	4,471	-	-	4,471	12.6
VI. TOTAL – Single Copy Sales:	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	24,687	5,808	5,065	35,560	100.0
PERCENT	69.4	16.3	14.3	100.0	

	Total	Deveet
MAILING ADDRESS	Qualified	Percent
Individuals by name and title and/or function	35,560	100.0
Individuals by name only	-	-
Titles or functions only	-	-
Company names only	-	-
Multi-Copy Same Addressee copies	-	-
Single Copy Sales	-	-
TOTAL QUALIFIED CIRCULATION	35,560	100.0

	Audited Data	Audited Data	Audited Data	Audited Data	Audited Data	Circulation Claim
- 6-Month Period Ended:	January – June 2013	July – December 2013	January – June 2014	July – December 2014	January – June 2015*	July – December 2015*
otal Audit Average Qualified:	35,130	35,127	35,181	35,182	35,336	35,616
ualified Non-Paid:	35,130	35,127	35,181	35,182	35,336	35,616
ualified Paid:	-	-	-	-	-	-
ost Expire Copies included in otal Qualified Circulation:	**NC	**NC	**NC	**NC	**NC	**NC
verage Annual Order Price:	**NC	**NC	**NC	**NC	**NC	**NC

#### **GEOGRAPHICAL BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF NOVEMBER 2015**

State	Total Qualified	Percent	State	Total Qualified	Percent
Maine	345		Kentucky	484	
New Hampshire	140		Tennessee	963	
Vermont	163		Alabama	587	
Massachusetts	1,046		Mississippi	463	
Rhode Island	286		EAST SO. CENTRAL	2,497	7.0
Connecticut	483		Arkansas	458	
NEW ENGLAND	2,463	6.9	Louisiana	383	
New York	2,396		Oklahoma	558	
New Jersey	619		Texas	1,758	
Pennsylvania	1,804		WEST SO. CENTRAL	3,157	8.9
MIDDLE ATLANTIC	4,819	13.6	Montana	166	
Ohio	1,183		Idaho	180	
Indiana	473		Wyoming	149	
Illinois	707		Colorado	424	
Michigan	675		New Mexico	472	
Wisconsin	658		Arizona	730	
EAST NO. CENTRAL	3,696	10.4	Utah	195	
Minnesota	461		Nevada	252	
Iowa	98		MOUNTAIN	2,568	7.2
Missouri	775		Alaska	135	
North Dakota	140		Washington	496	
South Dakota	261		Oregon	508	
Nebraska	494		California	2,164	
Kansas	184		Hawaii	159	
WEST NO. CENTRAL	2,413	6.8	PACIFIC	3,462	9.7
Delaware	170		UNITED STATES	34,943	98.3
Maryland	1,324		U.S. Territories	577	
Washington, DC	516		Canada	-	
Virginia	1,510		Mexico	-	
West Virginia	651		Other International	-	
North Carolina	1,185		APO/FPO	40	
South Carolina	643				
Georgia	991			05 500	400.0
Florida	2,878		TOTAL QUALIFIED CIRCULATION	35,560	100.0
SOUTH ATLANTIC	9,868	27.8			

## **ADDITIONAL DATA**

### PARAGRAPH 3b:

Other sources include 2 sources of circulation for quantities of 765 copies or 2.2% to 3,706 copies or 10.4%, including US Public Health Service and Infogroup.

PUBLISHER'S AFFIDAVIT								
We hereby make oath and say that all data set forth in this statement are true. Lea Drag, Publisher Donna Sickles, VP, Audience Development (At least one of the above signatures must be that of an officer of the publishing company or its authorized representative.) IMPORTANT NOTE: This unaudited brand report has been checked against the previous audit report. It will be included in the annual audit made by BPA Worldwide.	Date signed State County Received by BPA Worldwide Type ID Number	January 11, 2016 New Jersey Morris January 11, 2016 BJ F123B0D5						
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