



Pediatric News[®]

MDedge[®] | Pediatrics

2021 ADVERTISING RATE CARD

PUBLISHER'S STATEMENT

For 54 years, *Pediatric News*[®] is one of the leading independent newspapers for pediatricians. With specialty-focused news and insightful commentary – in a clear, concise, accessible format – *Pediatric News* keeps busy physicians up-to-date on clinical advances that impact their daily practice of medicine. *Pediatric News* is published monthly and circulates to over 60,000 specialists in pediatrics, pediatric infectious diseases, and pediatric nurse practitioners. All news articles are researched, written, and produced by professional medical journalists.

Pediatric News can be found online at www.mdedge.com/pediatrics, part of the MDedge[®] web portal. Award-winning daily news coverage, columns and commentaries, and special reports are immediately accessible online and through e-blasts and newsletters. Physicians can engage online by contacting editors and sharing articles via social media such as Facebook and Twitter. *Pediatric News* is the best way for pediatricians to stay up-to-date, save time, and gain perspective.

ADVERTISING / CONTRACTS / INSERTION ORDERS

SALLY CIOCI FISCHER
Group Publisher
973-290-8215
scioci@mdedge.com

PRINT PRODUCTION

REBECCA SLEBODNIK
Director of Production/Manufacturing
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rslebodnik@mdedge.com

CLASSIFIED / RECRUITMENT

TIM LAPELLA
Senior Director of Classified
Print Sales
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Frontline Medical Communications
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PARSIPPANY, NJ 07054
973-206-3434
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ABOUT FRONTLINE

For further information, contact the sales representative

GENERAL INFORMATION

Pediatric News is published by Frontline Medical Communications (FMC).

- **ISSUANCE:** Monthly
- **ESTABLISHED:** 1967
- **ORGANIZATION AFFILIATION:** Independent; AMM; BPA Worldwide
- **CIRCULATION SUMMARY:** *Pediatric News* reaches over 60,000 specialists in pediatrics, pediatric infectious diseases, and pediatric nurse practitioners..
- **EDITORIAL:** MDedge Pediatrics website, e-newsletters, and the *Pediatric News* print publication provide practicing physicians with timely and relevant news, conference coverage, and commentary about clinical developments in their field and about the impact of healthcare policy on their specialty and their practice. All news articles are researched, written and produced by professional medical journalists. News topics range from vaccinations to mental health to dermatology and many others, with commentaries from leaders in the field adding clinical perspective. Columnists offer insights on issues in behavioral pediatrics, infectious diseases, child psychiatry, transgender health, and ethics.
- **EDITORIAL/ADVERTISING RATIO**
55% editorial/45% advertising
- **CONTRACT AND COPY REGULATIONS**
 - a. All contracts and contents of advertisements are subject to FMC's approval. FMC reserves the right to reject or cancel any advertisement, insertion order, space reservation or position commitment.
 - b. FMC reserves the right to inspect and approve

- all web site advertising. Proof must be submitted to FMC no later than the ad space closing date.
- c. Sweepstakes ads are prohibited by AMA list rental agreement.
 - d. FMC reserves the right to put the word "Advertisement" on advertising which, in FMC's opinion, resembles editorial material.
 - e. FMC guarantees uniform rates and discounts to all advertisers using same amount and kind of space. No exceptions to published rates.
 - f. Only insertions of a parent company and subsidiaries are combined to determine the earned rate.
 - g. Rates are subject to change with 90 days' notice. Contracts accepted with the understanding that rates will be guaranteed up to three months beyond last issue closed. In the event of a rate increase, contracts may be terminated without penalty of short rate.
 - h. After firm space commitment has been made, extensions will be given for reproduction materials. If ad copy is not provided by closing date, FMC reserves the right to repeat a former ad.

- **ADVERTISERS' INDEX:** Back-of-book

- **ADVERTISING SERVICE**
 - a. Convention Bonus Distribution:
**pending live conferences*

February Issue:
42nd National Assoc of Pediatric Nurse Practitioners
Orlando; March 10-13, 2021

June Issue:

- SDEF's Women's and Pediatrics Dermatology Seminar
Newport Beach, CA; June 18-19, 2021

September Issue:

American Academy of Pediatrics
Philadelphia, PA; Oct 08-12, 2021

Bonus distribution for multi-sponsored supplements will be distributed at various meetings depending upon publication date. These can include: American Academy of Pediatrics & NapNap.

- b. Sales force bulk subscription discount available.

- **AGENCY COMMISSION, CREDIT AND DISCOUNT TERMS**

- a. Agency Commission: 15% on all ads.
- b. Agency is responsible for payment of all advertising ordered and published. If payment is defaulted, publisher shall have the right to hold the advertiser and the advertising agency jointly and severally liable for such monies due FMC for contracted and published ad space.
- c. 15% agency commission subject to withdrawal on accounts not paid within 60 days of invoice notice.

- **CANCELLATIONS**

- a. Notification in writing of space cancellations must be received by space closing deadline.
- b. If space is cancelled after deadline or material received too late, the advertiser will be charged for the insertion.
- c. Cover positions are non-cancellable within 60 days of the issue's closing date.

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CIRCULATION

CIRCULATION ANALYSIS						
Specialty	Office Based	Residents	Hospital Staff	Other Professional Activity	Osteopaths	TOTAL QUALIFIED
Pediatrics	42,161	4,670	5,779	489	4,216	57,595
Pediatrics, Infectious Disease	472	157	141	24	4	798
Pediatric Nurse Practitioners	-	-	-	-	-	2,568
Total Distribution	42,633	4,827	5,920	513	4,220	60,961

Source: July 2020 BPA Circulation Statement

For more detailed BPA circulation information, [click here](#).

*NOTE: 280 semi-retired pediatricians included in total, not in break out.

ISSUE AND CLOSING DATES

Issue Date	Space Close	Materials Due
January	December 10, 2020	December 17, 2020
February	January 13	January 22
March	February 11	February 19
April	March 16	March 23
May	April 12	April 19
June	May 12	May 19
July	June 14	June 21
August	July 14	July 21
September	August 13	August 20
October	September 15	September 22
November	October 14	October 21
December	November 11	November 18

Stated Date of Mailing and Class: 15th of publication month. Periodicals class.

READERSHIP SCORES

Average Page Exposures	
Pediatric News	26,923
Publication A	26,715
Publication B	21,728
Publication C	20,896
Publication D	15,776
Publication E	10,943
Publication F	6,142

High Readers	
Pediatric News	23,511
Publication A	22,810
Publication B	18,371
Publication C	16,935
Publication D	14,653
Publication E	7,634
Publication F	5,894

Source: Kantar Media, Medical/Surgical May 2020 Media Measurement Study
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ADVERTISING RATES

BLACK-AND-WHITE RATES										
Page Size	1x	6x	12x	24x	48x	72x	96x	144x	192x	240x
King	\$7,200	\$7,000	\$6,955	\$6,800	\$6,690	\$6,550	\$6,485	\$6,380	\$6,335	\$6,230
3/4 Page	6,745	6,585	6,450	6,285	6,130	5,950	5,870	5,765	5,660	5,470
Island Page	5,310	5,160	5,065	4,870	4,775	4,660	4,545	4,505	4,475	4,360
1/2 Page	5,190	5,040	4,945	4,690	4,625	4,535	4,430	4,355	4,295	4,250
1/4 Page	2,610	2,540	2,505	2,350	2,330	2,300	2,180	2,160	2,120	2,110

BLACK-AND-WHITE (ROB) + 4-COLOR RATES										
Page Size	1x	6x	12x	24x	48x	72x	96x	144x	192x	240x
King	\$10,310	\$10,110	\$10,065	\$9,910	\$9,800	\$9,660	\$9,595	\$9,490	\$9,445	\$9,340
3/4 Page	9,855	9,695	9,560	9,395	9,240	9,060	8,980	8,875	8,770	8,580
Island Page	8,420	8,270	8,175	7,980	7,885	7,770	7,655	7,615	7,585	7,470
1/2 Page	8,300	8,150	8,055	7,800	7,735	7,645	7,540	7,465	7,405	7,360
1/4 Page	5,720	5,650	5,615	5,460	5,440	5,410	5,290	5,270	5,230	5,220

COLOR RATES (In addition to black & white rates)	
Metallic ink	\$190
Four Color Rates	\$3,110
Five Color Rates (4C + PMS)	\$4,425

SPECIAL POSITIONS
Page 3 – Earned king rate + 30% (plus color)
Fourth Cover – Earned king rate + 60% (plus color)
Center Spread – Earned king rate + 25% (plus color)
Please consult sales representative for additional special positions.
BLEED Full-page bleed or gutter bleed (accepted for spreads only): no charge

INSERT RATES										
Page Size	1x	6x	12x	24x	48x	72x	96x	144x	192x	240x
2-Page A-size	\$10,935	\$10,630	\$10,440	\$10,035	\$9,835	\$9,600	\$9,370	\$9,265	\$9,210	\$8,975
2-Page King	14,820	14,425	14,340	14,010	13,785	13,490	13,360	13,150	13,040	12,840
4-Page A-size	21,875	21,255	20,880	20,075	19,675	19,195	18,725	18,545	18,415	17,945
4-Page King	29,650	28,850	28,690	28,020	27,570	26,980	26,730	26,285	26,080	25,680
6-Page A-size	32,815	31,885	31,320	30,110	29,515	28,800	28,095	27,810	27,625	26,930
6-Page King	44,480	43,275	43,020	42,035	41,355	40,470	40,075	39,445	39,125	38,515
8-Page A-size	43,750	42,520	41,760	40,155	39,350	38,410	37,455	37,080	36,840	35,900
8-Page King	59,310	57,700	57,370	56,045	55,145	53,965	53,440	52,595	52,165	51,355

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ADVERTISING INCENTIVE PROGRAMS

New Product Launch Program

Place your new product launch unit in four (4) consecutive issues of Pediatric News and receive 50% off the space and color charges of your fourth (4th) insertion. Only new products and line extensions are eligible for this program. Pre-launch ad units are not eligible. Launch ad unit must be same size for all four insertions. Discounted ad unit counts towards earned frequency. All FMC combination discounts apply. Launch Program may not be combined with Continuity Program. Premium position charges do not qualify for 50% discount. Full-run ads only.

Continuity Discount Program

Please select one program. (Programs cannot be combined.)

- a. Run an ad for the same product in five (5) issues

- of Pediatric News during 2021 and receive your 6th insertion at no charge. Ads do not need to run consecutively. Free ad must be same size as unit (or smaller) than previously placed space. Premium position charges still applicable on free ad. Free ads count toward earned frequency.
- b. Run an ad for the same product in every issue (12) of Pediatric News during 2021 and receive the 6th and 12th insertions at no charge. Free ad must be same size as unit (or smaller) than previously placed space. Premium position charges still applicable on free ads. Free ads count toward earned frequency.
- c. Run an ad for the same product in every issue (12) of Pediatric News during 2020 and deduct 8.3% off each insertion throughout the year.

Program available to full-run and full-cost split-run advertisers; ROB production charges apply. Cover tips do not get counted towards continuity discount program.

New Advertiser Program

Any advertiser that has not placed space in the last 12 months earns 10% off each insertion. Ads do not need to be consecutive. Only companies that have not advertised in the publication in the past 12 months are eligible for this program. The discounted ad unit counts towards earned frequency. Premium position charges still apply to the fourth ad.

ADVERTISING OPPORTUNITIES / INSERTS

Split Runs

- **SPECIFICATIONS**

1. Split runs can be either geographic (state or zip code) or demographic. If FMC matches supplied data, records must include Medical Education (M.E.) numbers.
2. Inserts are accepted. Run of book splits are accepted for ad units 2 pages and under.
3. All split-run ROB advertising units must be the same size.
4. Split-run additional production charges are commissionable.
5. Split runs for a percentage of the circulation in any combination buy are calculated at the individual publication's rates.
6. The Publisher (FMC) reserves the right to circulate a targeted advertisement to an audience greater than the contracted demographic/targeted list, unless specifically noted on the insertion order.

- **SPLIT-RUN RATES—INSERTS**

1. If utilizing less than 25% of the publication's circulation—rate is 50% of the full-run cost.
2. If utilizing 26-50% of the publication's circulation—rate is 60% of the full-run cost.
3. If utilizing 51% or more of the publication's circulation—rate is 100% of the full-run cost.
4. No production charges for inserts.

- **SPLIT-RUN RATES—RUN-OF-BOOK**

1. If utilizing less than 25% of the publication's circulation—rate is 50% of the full-run cost plus full color charges.
2. If utilizing 26-50% of the publication's circulation—rate is 60% of the full-run cost plus full color charges.
3. If utilizing 51% or more of the publication's circulation—rate is 100% of the full-run cost plus full color charges.
4. Split-run Production Charges—Run-of-book: \$900 per split-run insertion.

- **DISCOUNTS**

Split-run advertisers do not qualify for combination, continuity, or new business/launch programs. Split-run insertions do count toward earned frequency and corporate discounts do apply.

Business Reply Cards (BRCs)

Business reply cards (BRCs) will be accepted on a space-available basis. Cost = Earned frequency rate of ROB island page + 20%. Please consult Production Department for specifications, as cards must be approved for compliance with bindery requirements (submit 5 samples or comp). Client is strongly advised to get approval of cards from the USPS Business Center.

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FRONTLINE MEDICAL COMMUNICATIONS CORPORATE DISCOUNT POLICIES & COMBINATION BUYS

Corporate Discount

Corporate manufacturers and their subsidiaries will receive a discount on advertising purchased from Frontline Medical Communications (FMC) in 2021. Full year 2020 NET spend with FMC will establish the minimum discount levels for all advertising purchased in 2021. All manufacturer promotional spend will be credited towards the corporate level, including electronic and print advertising, reprints and programs (nonCME). Discounts will be applied to print advertising only purchased in regularly issued FMC professional publications. The FMC Corporate Discount is applied to the adjusted net cost after all other earned discounts have been applied (see Order of Print Discounts). Spend levels and associated discounts are listed in the graphic on the right.

2020 Net Spending	\$150K	\$250K	\$500K	\$750K	\$1.0M	\$1.5M	\$2.0M	\$3.0M+
Earned 2021 Discount	0.5%	1.0%	1.5%	2.0%	2.5%	3.0%	4.0%	5.0%

greater or less than indicated by contract, rates are adjusted accordingly. (All FMC publications have the same frequency levels through the 240x. JFP, FPN and IMN extend to 396x.)

Combination Buys And Market Duos

Advertise the same product in the same month in any TWO OR MORE FMC publications and receive a 10% discount off the earned rate in Pediatric News. The PowerBuy™ discount (see separate rates) supersedes this program; additional discounts are not applied to these publications. PowerBuy™ (Family Practice News® + Internal Medicine News®) counts as 1 publication. Except for PowerBuy™, combination discounts are applicable to full-run only. Discount only applicable on run of book and inserts. Discount not available for cover tips.

Evaluate FMC cross market combinations by Media Group in Kantar’s MARS Medical System by selecting Combination Non-Duplicated. Combinations not currently programmed can be upon request.

Additional journal specific discounts/incentives (continuity or new business/launch, etc.) are available (see next page). Choose either the continuity program or the new business/launch program when using a combination buy. See Full Integrated Media Kit and Rate Cards available at frontlinerrates.com. Full-run only.

Prescribing Information (PI) Page Discounts:

Advertisers with more than two PI pages qualify for a 50% discount on the earned B&W rate for the 3rd and remaining PI pages.

Order of print ad discounts (As applicable)

- 1) Corporate earned frequency; 2) Journal Combination; 3) Journal list match; 4) New business or launch; 5) Journal continuity; 6) Corporate discount; 7) Agency discount.

Earned Frequency

Rate is determined by the number of units within a 12-month period (calendar or fiscal). A unit is a page or fraction of a page (e.g. a spread counts as 2 units; a king page or fraction counts as a page). Each page of an insert counts as a unit. Each demographic/regional/split page counts as a unit. Insertions of parent companies and subsidiaries are combined to determine the earned rate. Co-marketed products may select the earned frequency discount of either company.

Corporate Frequency Discount Program

Earned frequencies are determined by the number of pages in all FMC publications to provide maximum frequency discounts to advertisers, regardless of size. When number of insertions is

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PEDIATRIC NEWS + DERMATOLOGY NEWS CHILDREN'S SKIN CARE COMBINATION DISCOUNT

7.5% off *Dermatology News* and 10% off *Pediatric News*

Discounted rate schedule for advertisers who place the same product, same size ad unit in the same issue date of *Pediatric News* and *Dermatology News*. Full-run only. Insertions count towards earned frequency.

COLOR RATES (In addition to black & white rates)	
Metallic ink	\$330
Four Color Rates	\$4,760
Five Color Rates (4C + PMS)	\$7,205

BLACK-AND-WHITE RATES										
Page Size	1x	6x	12x	24x	48x	72x	96x	144x	192x	240x
King	\$10,375	\$10,060	\$9,960	\$9,735	\$9,550	\$9,335	\$9,220	\$9,035	\$8,945	\$8,780
3/4 Page	9,680	9,355	9,105	8,920	8,770	8,590	8,405	8,285	7,960	7,760
Island Page	7,790	7,490	7,345	7,115	6,970	6,795	6,655	6,575	6,495	6,350
1/2 Page	7,565	7,265	7,065	6,775	6,685	6,530	6,350	6,240	6,125	6,065
1/4 Page	3,815	3,655	3,575	3,405	3,365	3,300	3,155	3,125	3,055	3,030

INSERT RATES										
Page Size	1x	6x	12x	24x	48x	72x	96x	144x	192x	240x
2-Page A-size	\$15,935	\$15,325	\$15,015	\$14,555	\$14,255	\$13,895	\$13,625	\$13,425	\$13,270	\$12,975
2-Page King	21,205	20,580	20,380	19,910	19,535	19,090	18,860	18,485	18,280	17,975
4-Page A-size	31,880	30,650	30,030	29,110	28,500	27,790	27,225	26,865	26,550	25,945
4-Page King	42,415	41,165	40,765	39,830	39,070	38,185	37,735	36,965	36,565	35,940
6-Page A-size	47,800	45,975	45,050	43,660	42,760	41,680	40,845	40,290	39,820	38,930
6-Page King	63,635	61,740	61,145	59,755	58,600	57,275	56,585	55,445	54,860	53,915
8-Page A-size	63,735	61,290	60,075	58,230	57,015	55,585	54,460	53,715	53,100	51,900
8-Page King	84,830	82,310	81,535	79,670	78,150	76,370	75,455	73,925	73,140	71,875

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COVER TIPS

FMC will print all standard cover tips. Standard adheres to specs below.

- Cost includes FMC printing of standard cover tips to specifications (one-sided, 4-color) as a value-added service. No rebates will be issued for client-supplied material.
- Issue polybagged per postal regulations
- Cost is non-commissionable
- Non-standard cover tips are also available such as tips with extra flaps, PI's, etc. These must be client supplied.
- Sample of non-standard cover tips must be supplied to the production manager for approval.
- Full run only. Continuity discounts or combination discounts are not applicable for cover tips.
- Contact your sales representative for pricing.

Space Reservations

Available on a first-come, first-served basis. Space closing dates for issue are not applicable for cover tips. Agreements should be sent in as soon as approval is received. Please contact the sales representative.

Cover Tip Specifications

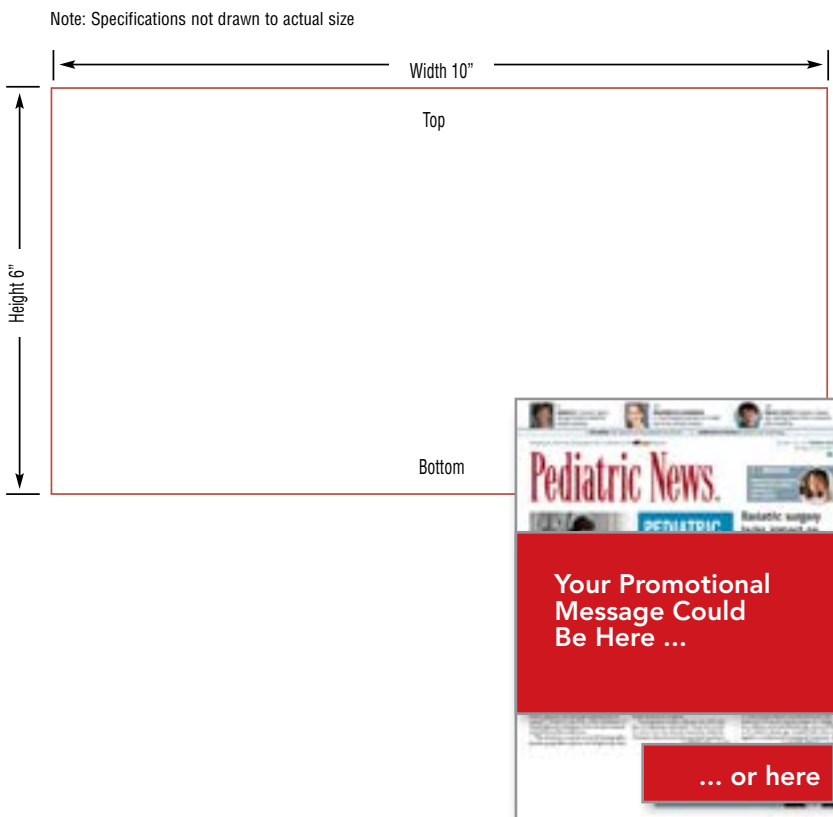
- **FINAL TRIM:** 10" x 6"
- **BLEED SIZE:** 10 1/4" x 6 1/4" (1/8" bleed on all four sides)
- **LIVE AREA:** 9 1/2" x 5 1/2" (1/4" on all four sides)
- **STOCK:** 80# Coated Text
- **INK:** CMYK
- **QUANTITY:** As specified in contract. Check with your production manager for spoilage quantity.

Cancellation Policy: Tips can be canceled 60 days prior to the issue space closing date. After this, agreement is considered non-cancellable and will be invoiced in full.

Deliver electronic files and color proof to:

Production Department
 Pediatric News
 2275 Research Boulevard
 Suite 400
 Rockville, MD 20850
 240-221-4500

Please indicate the four sides (top, bottom, etc.) of cover tips on the color proof.



Front Cover Banner Ad

- Advertisement runs on the lower right-hand corner of the cover
- Cost is the same as a four-color King page at your earned frequency rate
- Corporate discount applies; commissionable
- **SIZE:** 5 5/8" x 1 3/4"

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REPRINTS / EPRINTS

Reprints are a basic necessity for medical meetings, conferences, and exhibit booths. They are a valuable tool for direct mail, press kits, sales force education, sales calls, leave behinds, new product launches, formulary kits, and much more. They are a welcome educational service to physicians, nurses, pharmacists, and other healthcare providers. Reprints/ePrints help your sales force speak to clinicians with knowledge and relevance. We can also recommend related articles to create a comprehensive review package for your customers. Reprints of articles and custom reprints are available.

REPRINTS—USA & CANADA ONLY

CONTACT:

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REPRINTS—ALL OTHER

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OUTSERTS

Outserts are a great opportunity to capture high visibility through *Pediatric News* that's highly read and trusted. Your preprinted Outserts are placed with a current issue and polybagged for outstanding exposure. Please note: multiple items may appear within a polybag. Disease state exclusivity within the polybag is guaranteed. This is a cost-effective way to get your message to an engaged audience with a brand they trust most.

Note: Samples must be submitted for review. Availability contingent upon approval.



Contact Sally Cioci Fischer at scioci@mdedge.com for details and pricing.



CLASSIFIED ADS

The MedJobNetwork consists of an interactive recruitment portal (www.medjobnetwork.com) recruiters use to leverage the reach of the Frontline brands trusted most by Physicians, NPs and PAs. It powers *Pediatric News's* online Career Center and recruitment eNewsletters with compelling content for our loyal readers seeking new job opportunities. See classified rate card [here](#).

CONTACT:

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PRINTING INFORMATION

Frontline Medical Communications publications are printed offset in a tabloid news format. Black-and-white, four, and five-color advertisements are accepted.

- **BINDING:** Saddle Stitch
- **FULL BLEEDS**
 - Bleed size: 10 3/4" x 13 1/4"
 - Trim: 10 1/2" x 13"
 - Keep live matter 3/8" from all trim edges
- **HALFTONE SCREEN**
 - 133-line screen recommended
- **RUN-OF-BOOK REPRODUCTION REQUIREMENTS**
 - a. **Black-and-White or Color Advertisements**
 - PDF/X-1a required
 - All images must be CMYK (RGB not accepted)
 - All files must be at 100%
 - Digital files will not be altered or manipulated
 - Ads can be accepted via FTP
 - b. **Color Proofs**
 - SWOP digital proof with color bars requested.
 - c. **Provider Information**

Please provide the following with your media:

 - Publication name and issue date
 - Advertiser, product and agency name
 - Contact name and phone number
 - Directory of disk or CD
- **DISPOSITION OF MATERIAL:** Files are held one year and then destroyed, unless instructed otherwise in writing.

Call Rebecca Slebodnik at 240-221-2417 for FTP instructions or e-mail at rslebodnik@mdedge.com

- **INSERTS AND INSERT REQUIREMENTS**
 - a. **General Conditions**

Publication accepts both full King-size and "A-size" (minimum size: 7 3/4" x 10 1/2") inserts for full run. Inserts not meeting mechanical specifications are subject to a surcharge. Publication requires pre-clearance of all inserts by submission of sample paper stock or paper dummy when insert is not standard. Please check with FMC for availability and quantities.
 - b. **Mechanical Specifications**

Maximum Paper Weight:

 - Two-page (single-leaf) and Four-page (double-leaf) inserts: 80 lb. text coated or matte
 - Larger inserts: Consult FMC

Size Requirements:

 - Full King-size: 10 3/8" x 12 7/8", must furnish trimmed; no portion will trim with publication
 - "A-size": 7 3/4" x 10 1/2", must furnish trimmed; no portion will trim with publication
 - Note: Multiple-leaf inserts to be furnished folded

Quantity:

 - Consult FMC Production as quantity varies

Shipping of Inserts:

 - Separate shipments by publication and issue date. Do not combine multiple issue dates on same skid.

Ship inserts to:
Pediatric News/ISSUE DATE
 Attn: Jim Beekler Fry Communications
 Building 2 - 800 West Church Road
 Mechanicsburg, PA 17055

- **POLYBAGGING GUIDELINES**

Polybagging is available for promotional outserts with all publications. All incur either Ride-Along, Standard A, or Periodical postal rates. Contact your sales representative for details.
- **SHIPPING INSTRUCTIONS**

Send contracts and insertion orders to:
Dermatology News
 Frontline Medical Communications
 7 Century Drive, Suite 302
 Parsippany, NJ 07054
 Attn: Sally Cioci Fischer
 Phone: 973-290-8215
scioci@mdedge.com

Send color proofs to:
Pediatric News
 2275 Research Blvd
 Suite 400
 Rockville, MD 20850
 Attn: Advertising Production
 Phone: 240-221-2417
rslebodnik@mdedge.com

CONTACTS / COVER

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INTEGRATED MEDIA OPPORTUNITIES

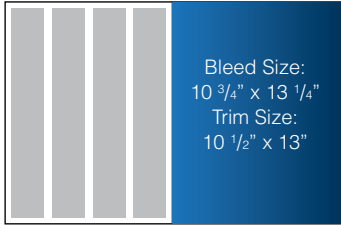
- Digital Advertising
- Custom Programs
- Conferences

ABOUT FRONTLINE

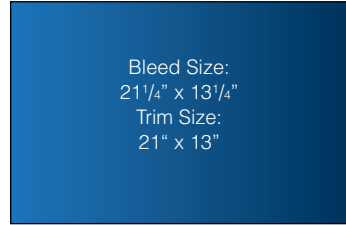
For further information, contact the sales representative

SPECIFICATIONS

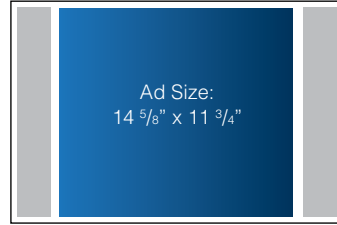
King-size Page



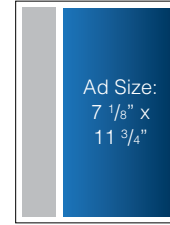
King-size Spread



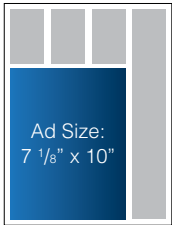
3/4 Vertical Spread



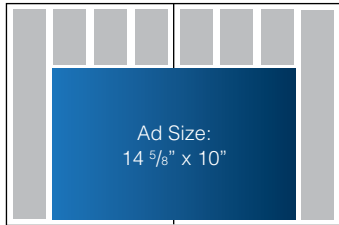
3/4 Vertical



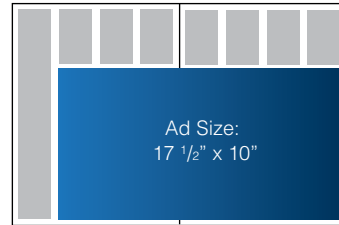
Island Page



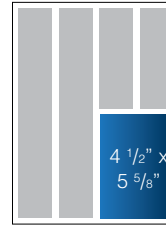
Island Spread



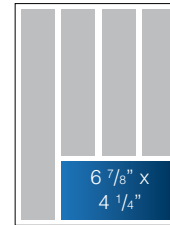
Island Page + 3/4 Page Horiz.



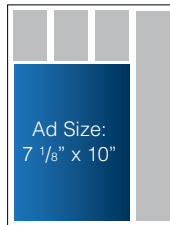
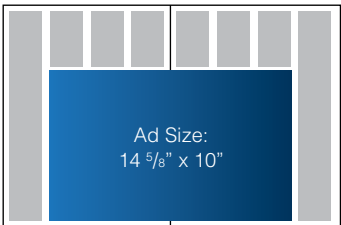
1/4 Page Vertical



1/4 Page Horizontal



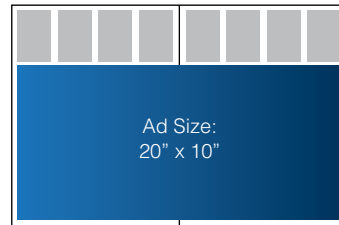
Island Spread + Island Page



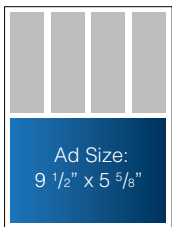
3/4 Horizontal



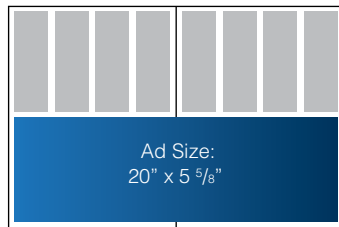
3/4 Horizontal Spread



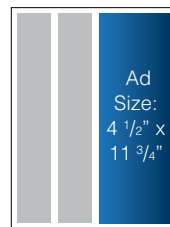
1/2 Page Horizontal



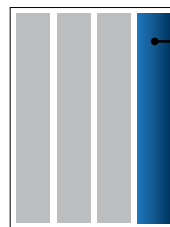
1/2 Horizontal Spread



1/2 Page Vertical



1/4 Page Column



Journal Trim Size: 10 1/2" x 13"
Live matter: Allow 3/8" safety from all trim edges
Type of Binding: Saddle Stitch

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MULTI-SPONSORED SUPPLEMENTS

Issue	Space Close	Materials Due	Bonus Distribution	Topic
June	3/2	4/13	See page 2	Pediatric Dermatology
September	6/7	7/26	See page 2	Vaccines and Infectious Diseases
October	7/1	8/19	See page 2	Mental and Behavioral Health

Supplement will polybag and mail with that month's issue.

Supplement will be posted online in the medical education library of the newspaper's website.

RATES

Special rate card is used for multi-sponsored supplements. Monthly *Pediatric News* costs provided in this media kit are not applicable to multi-sponsored supplements. Please consult with the Publisher for advertising rate card for these topic focused issues.

AD SPECIFICATIONS

- **1 PAGE**
Trim size: 7 7/8" x 10 3/4"
Bleed size: 8 1/8" x 11
- **SPREAD:**
Trim size: 15 3/4" x 10 3/4"
Bleed size: 16" x 11"
Live matter: Allow 1/4" safety all sides

RUN-OF-BOOK PRODUCTION REQUIREMENTS

- PDF/X-1a required
- All images must be CMYK (RGB, SRGB, or ICC lab color will not be accepted) All files must be at 100%
- Digital file will not be altered or manipulated
- 133-line screen recommended

UPLOADING INSTRUCTIONS

Our FTP site is available through your web browser using the web address below and does not require use of FTP software, a user name or password.

files.digilink-inc.com/_rdJFDgkqGtAbVR

An e-mail will be automatically generated notifying our Production team of the file upload.

When uploading multiple files, please place all files in a folder and compress with ZIP.

When the same ad is running in multiple publications, please only upload once, indicating each publication in the Publication field.

SHIPPING INSTRUCTIONS

Please forward a high resolution color proof (Iris, Sherpa, Kodak Approval) of the file overnight to:

Enter Name of Supplement
Pediatric News
2275 Research Boulevard
Suite 400
Rockville, MD 20850
240-221-4500

Cancellation Policy

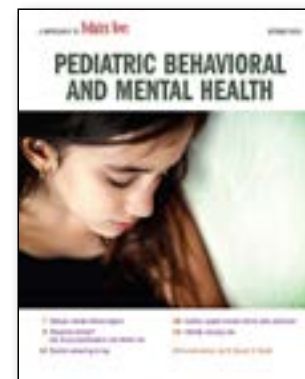
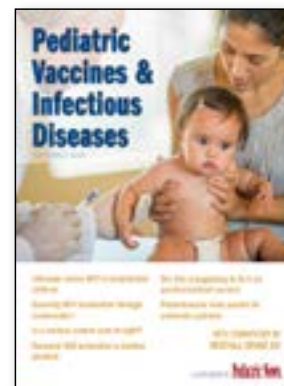
Space may be canceled prior to the space close date for each supplement. After the space close date, insertions will be considered non-cancellable and will be invoiced in full.

Please consult with sales representative on costs for each supplement or to request the multi-sponsored rate card. Cover tips also available; please consult with sales representative regarding availability and costs.

Please note: All 2020 advertisers have FROR on any premium placements. **For any insertion orders issued for above, please state ad is approved for both print and digital placements.**

Inserts

Please consult with **Sally Cioci Fischer**, Publisher, for quantity and specs.



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INTEGRATED MEDIA OPPORTUNITIES

Targeted Communications Tactics | Increases Awareness | Informs & Educates | Expands Reach | Frequency

Identify your objectives and work with our sales experts and network of brands to integrate the optimal solutions to get your message in front of the right targets at the right time.

Our wide-array of digital and print advertising tactics, Custom Programs, and Medical Conferences, built around our 25+ print and digital brands in 20+ markets provide unique and tried and true opportunities to achieve reach, generate engagement, and reinforce your messaging with multiple exposures, developed around your marketing goals.

As an established medical communications leader reaching 1.1M physicians, NPs, PAs, payers, key healthcare decision makers and their patients, we can support your pharmaceutical, medical device or diagnostic brand's marketing needs at nearly every point along your product's lifecycle. We'll help you develop an integrated marketing campaign that maximizes the appropriate platforms/channels/devices, etc. to achieve your brand's strategic imperatives.

All print advertising rates and unique print opportunities for each MDedge® brand are accessible at www.frontlinerrates.com.

Information for Digital Advertising, Custom Multimedia Programs, and Conferences, are available in a single Integrated Media Kit.

Digital ad specifications are available [here](#).

Digital Advertising



Custom Programs



Medical Conferences



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As one of the healthcare industry's largest medical communications companies, Frontline Medical Communications is a leader in digital, print, and live events. The Company has multichannel "scale" and ranks 1st in combined web and print engagements. Through our MDedge® network of trusted brands and affiliated portal; custom solutions group; BPA® audited print/digital publications; and conferences group, FMC meets the marketing challenges of our clients by optimizing multi-channel advertising programs and multi-faceted sponsorship opportunities. FMC is #1 in total print physician reach, #2 in combined web and print physician reach behind Medscape, and #2 in total combined web & print physician engagement with 20.6 million reader/visitor engagements annually among the Kantar Medical/Surgical universe.

Our MDedge® integrated web portal is fueled by content from 25+ print and digital brands in 20+ markets. A single, comprehensive resource, MDedge saves HCP's time and meets their practice needs through personalized medical news, indexed and peer-reviewed clinical and evidence-based reviews, conference coverage, quizzes, KOL analyses and roundtables, board reviews, podcasts, videos, resource centers, practice management, medical education, disease state crossword puzzles, and more. Improved user experience, content categorization, and SEO optimization has increased visits and engagement by 40%.

We provide access to 1.1 million physicians, nurse practitioners, physician assistants, and other validated HCPs and key formulary decision makers.

- Our pubs rank among the top 5 in readership in (nearly) all measured markets, reaching more than half the measured physician universe at least 1x/month.
- Our websites rank among the top 5 publication-affiliated sites by market, reaching more than one third of the measured physician universe an average of 6x/month.
- Combined with NPs/PAs, we reach more than 65% of these measured clinicians (print + web) 4x/month.
- 20+ disease specific, multi-day live educational events, including hem/onc, globally
- 1,125 active KOLs - authors, editorial/advisory boards, accreditors, etc.
- 40+ partnerships with notable societies and key medical associations
- Producers of innovative, engaging, educational programs.

FMC | MDedge delivers your message to the right targets at the right time. Leverage our primary care and specialty reach and earn advertising efficiencies through our discount programs and incentive programs. For details contact your sales representative directly or call 973-206-3434.

Access all rate cards and our integrated media kit at www.frontlinrates.com for an extensive look at our multichannel/platform opportunities.

Email us at sales@mdedge.com and visit www.frontlinemedcom.com.

MDedge® A Unified Multichannel Platform Built on Brand Equity
Cardiology News®
CHEST Physician®
Clinical Endocrinology News®
Clinical Psychiatry News®
Clinician Reviews® *
Cosmetic Dermatology® *
Current Psychiatry®
Cutis®
Dermatology News®
Family Practice News®
Federal Practitioner®
GI & Hepatology News®
Hematology News®
The Hospitalist®
ID Practitioner® *
Internal Medicine News®
Journal of Clinical Outcomes Management®
The Journal of Family Practice®
Journal of Hospital Medicine®
Neurology Reviews®
OBG Management®
Ob.Gyn. News®
Pediatric News®
Physicians' Travel & Meeting Guide® *
Rheumatology News®

* Online only

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