CONTACTS / COVER

PRINT ADVERTISING

General Information

Editorial Calendars

Circulation

Closing Dates

Advertising Rates

Advertising Incentives & Opportunities

Discounts & Combinations

Cover Tips, Outserts, Reprints

Printing Information

Multi-sponsored Supplements

INTEGRATED MEDIA OPPORTUNITIES

Digital Advertising

Custom Programs

Conferences

ABOUT FRONTLINE

For further information, contact the sales representative

2023 ADVERTISING RATE CARD

PUBLISHER'S STATEMENT

American Gastroenterological Association

0

GI & Hepatology News® is the official newspaper of the AGA Institute. Over 19,000 gastroenterologists and hepatologists rely on GI & Hepatology News every month to cover the world of medicine with breaking news, medical meeting coverage, and expert perspectives both in print and online. The official newspaper of the AGA Institute was launched in partnership with Frontline Medical Communications in January 2007. Our independent reporting focuses on impacting the way gastroenterologists practice medicine, and news from the AGA Institute keeps active members up-to-date on educational opportunities and policy initiatives. All articles are researched, written, and produced by professional medical journalists.

Gl&Hepatology News

Official newspaper of the AGA Institute

www.mdedge.com/gihepnews, part of the

MDedge[®] web portal, is the online destination of *Gl & Hepatology News*. This site provides news and views that matter to physicians in a timely and interactive format. Award-winning daily news coverage, columns and commentaries, videos, and special reports are immediately accessible online and through e-blasts and newsletters.

GI & *Hepatology News* is the best way for physicians to stay current, save time, and gain perspective.

ADVERTISING / CONTRACTS / INSERTION ORDERS CLASSIFIED/RECRUITMENT

CHERYL WALL Director Business Development 978-356-0032 cwall@mdedge.com

PRINT PRODUCTION

G

m

MCedge[®] gihepnews

REBECCA SLEBODNIK Director of Production/ Manufacturing 240-221-2417 rslebodnik@mdedge.com



Frontline Medical Communications 283-299 MARKET ST (2 GATEWAY BUILDING) 4TH FLOOR NEWARK, NJ 07102 973-206-3434 www.frontlinerates.com



GENERAL INFORMATION

GI & Hepatology News is published by Frontline Medical Communications (FMC).

- ISSUANCE: Monthly
- ESTABLISHED: 2007
- ORGANIZATION AFFILIATION: AGA Institute; BPA Worldwide

• EDITORIAL/ADVERTISING RATIO 55% editorial/45% advertising

CONTRACT AND COPY REGULATIONS

- a. All contracts and contents of advertisements are subject to FMC's approval. FMC reserves the right to reject or cancel any advertisement, insertion order, space reservation or position commitment.
- b. FMC reserves the right to inspect and approve all website advertising. Proof must be submitted to FMC no later than the ad space closing date.
- c. Sweepstakes ads are prohibited by AMA list rental agreement.
- d. FMC reserves the right to put the word "Advertisement" on advertising which, in FMC's opinion, resembles editorial material.
- e. FMC guarantees uniform rates and discounts to all advertisers using same amount and kind of space. No exceptions to published rates.
- f. Only insertions of a parent company and subsidiaries are combined to determine the earned rate.
- g. Rates are subject to change with 90 days' notice. Contracts accepted with the understanding that rates will be guaranteed up to three months beyond last issue closed. In the event of a rate increase, contracts may be terminated without penalty of short rate.
- h. After firm space commitment has been made, extensions will be given for reproduction materials. If ad copy is not provided by closing date, FMC reserves the right to repeat a former ad.

AGENCY COMMISSION, CREDIT AND DISCOUNT TERMS

a. Agency Commission: 15% on all ads.

- b. Agency is responsible for payment of all advertising ordered and published. If payment is defaulted, publisher shall have the right to hold the advertiser and the advertising agency jointly and severally liable for such monies due FMC for contracted and published ad space.
- c. 15% agency commission subject to withdrawal on accounts not paid within 60 days of invoice notice.
- POLICY ON PLACEMENT OF ADVERTISING
 Interspersed

BONUS DISTRIBUTION

a. Convention Bonus Distribution: *pending live conferences

January Issue:

Crohn's & Colitis Congress Denver, CO; Jan 19-21, 2023

May Issue:

Digestive Disease Week Chicago, IL; May 6-9, 2023

October Issue:

American College of Gastroenterology Vancouver, BC, Canada; Oct 20-25, 2023

November Issue:

American Association for the Study of Liver Disease (AASLD) TBD

CANCELLATIONS

- a. Notification in writing of space cancellations must be received by space closing deadline.
- b. If space is cancelled after deadline or material received too late, the advertiser will be charged for the insertion.

c. Cover positions are non-cancelable within 60 days of the issue's closing date.

EDITORIAL

The official newspaper of the AGA Institute provides cutting-edge news from clinical meetings, FDA coverage and clinical trial results, expert commentary, and reporting on the business and politics of gastroenterology.

closing date.

General Information

Editorial Calendars

Circulation

Closing Dates

Advertising Rates

Advertising Incentives & Opportunities

Discounts & Combinations

Cover Tips, Outserts, Reprints

Printing Information

Multi-sponsored Supplements

INTEGRATED MEDIA OPPORTUNITIES

Digital Advertising

Custom Programs

Conferences

ABOUT FRONTLINE

CONTACTS / COVER

PRINT ADVERTISING

EDITORIAL MEETING CALENDAR

2023 GI & Hepatology Conference Schedule

ON SITE MEETING COVERAGE	COVERAGE BEGINS	PRINT EDITION	PRINT ADVERTISING
American Association for the Study of Liver Disease (AASLD)	11/04/22	January 2023	General Information
Advances in Inflammatory Bowel Diseases (AIBD)	12/05/22	February 2023	Editorial Calendars
Crohn's & Colitis Congress (CCC)	01/18/23	March 2023	Circulation
American Society of Clinical Oncology – GI Cancers (ASCO-GICS)	01/19/23	March 2023	Closing Dates
Annual Gut Microbiota for Health World Summit	03/11/23	May 2023	Advertising Rates
2023 AGA Tech Summit	04/13/23	June 2023	Advertising Incentives &
American Academy of Allergy, Asthma, & Immunology (AAAAI)	04/24/23	June 2023	Opportunities
American College of Physicians (ACP): Internal Medicine Meeting	04/29/23	June 2023	Discounts & Combinations
Digestive Disease Week (DDW 2023)	05/06/23	June 2023	Cover Tips, Outserts, Reprints
American Society of Clinical Oncology (ASCO): Annual Meeting	06/02/23	July 2023	Printing Information
European Association for the Study of the Liver (EASL)	06/21/23	August 2023	Multi-sponsored Supplements
American Diabetes Association (ADA): Scientific Sessions	06/23/23	August 2023	INTEGRATED MEDIA
The Obesity Society (TOS): ObesityWeek®	10/14/23	December 2023	OPPORTUNITIES
IDWeek	10/20/23	December 2023	Digital Advertising
American College of Gastroenterology (ACG)	10/22/23	December 2023	Custom Programs

CONTACTS / COVER

Conferences

CIRCULATION GI & Hepatology News reaches over 19,000 US members of the AGA and all other US non-member gastroenterologists.

		CIRCULATION	ANALYSIS		
Specialty	Office-Based	Residents	Hospital Staff	Osteopaths	TOTAL QUALIFIED
Gastroenterology	7,301	875	726	464	9,366
Hepatology	49	2	16	-	67
Members of the AGA	-	-	-	-	9,910
Total Distribution	7,350	877	742	464	19,343

Source: July 2022 BPA Circulation Statement

For more detailed BPA circulation information, **click here**.

ISSUE AND CLOSING DATES

Issue Date	Space Close	Materials Due
January	December 1, 2022	December 8, 2022
February	January 6	January 13
March	February 3	February 10
April	March 9	March 16
May	April 6	April 13
June	May 8	May 15
July	June 7	June 14
August	July 7	July 14
September	August 9	August 16
October	September 7	September 14
November	October 9	October 16
December	November 2	November 9

Stated Date of Mailing and Class: 15th of publication month. Standard class.

READERSHIP SCORES

Average Page Exposures

Publication A 5,647 Publication B 4.863 GI & Hepatology News 4,548 Publication C 4,425 Publication D 4.078 Publication E 3,493 Publication F 3,386

High Readers

Publication A	4,113
Publication B	3,949
GI & Hepatology News	3,317
Publication C	3,222
Publication D	2,898
Publication E	2,422
Publication F	2,395

Source: Kantar Media, Medical/Surgical May 2022 Media Measurement Study © Copyright 2022 Kantar

CONTACTS / COVER

PRINT ADVERTISING

General Information

Editorial Calendars

Circulation

Closing Dates

Advertising Rates

Advertising Incentives & **Opportunities**

Discounts & Combinations

Cover Tips, Outserts, Reprints

Printing Information

Multi-sponsored Supplements

INTEGRATED MEDIA **OPPORTUNITIES**

Digital Advertising

Custom Programs

Conferences

ABOUT FRONTLINE

ADVERTISING INCENTIVE PROGRAMS & FRONTLINE MEDICAL COMMUNICATIONS CORPORATE DISCOUNT AND COMBINATION RATES

Corporate Discount

Corporate manufacturers and their subsidiaries will receive a discount on advertising purchased from Frontline Medical Communications (FMC) in 2023. Full year 2022 NET spend with FMC will establish the minimum discount levels for all advertising purchased in 2023. All manufacturer promotional spend will be credited towards the corporate level, including electronic and print advertising, reprints and programs (nonCME). Discounts will be applied to print advertising only purchased in regularly issued FMC professional publications. The FMC Corporate Discount is applied to the adjusted net cost after all other earned discounts have been applied (see Order of Print Discounts). Spend levels and associated discounts are listed in the graphic on the right.

Earned Frequency

Rate is determined by the number of units within a 12-month period (calendar or fiscal). A unit is a page or fraction of a page (e.g. a spread counts as 2 units; a king page or fraction counts as a page). Each page of an insert counts as a unit. Each demographic/regional/split page counts as a unit. Insertions of parent companies and subsidiaries are combined to determine the earned rate. Co-marketed products may select the earned frequency discount of either company.

Corporate Frequency Discount Program

Earned frequencies are determined by the number of pages in all FMC publications to provide maximum frequency discounts to

2022 Net Spending	\$150K	\$250K	\$500K	\$750K	\$1.0M	\$1.5M	\$2.0M	\$3.0M+
Earned 2023 Discount	0.5%	1.0%	1.5%	2.0%	2.5%	3.0%	4.0%	5.0%

advertisers, regardless of size. When number of insertions is greater or less than indicated by contract, rates are adjusted accordingly. (All FMC publications have the same frequency levels through the 240x. JFP, FPN and IMN extend to 396x.)

Combination Buys And Market Duos

Advertise the same product in the same month in any TWO OR MORE FMC publications and receive a 7.5% discount off the earned rate in each publication (B&W and color). The PowerBuy™ discount (see separate rates) supersedes this program; additional discounts are not applied to these publications. PowerBuy™ (*Family Practice News*® + *Internal Medicine News*®) counts as 1 publication. Except for PowerBuy™, combination discounts are applicable to full-run only.

Evaluate FMC cross market combinations by Media Group in Kantar's MARS Medical System by selecting Combination Non-Duplicated. Combinations not currently programmed can be upon request. Discount only applicable on run of book and inserts. Discount not available for cover tips.

Combination Non-Duplicated. Combinations not currently programmed can be upon request. Additional journal specific discounts/incentives (continuity or new business/launch, etc.) are available (see next page). Choose either the continuity program or the new business/launch program when using a combination buy. See Full Integrated Media Kit and Rate Cards available at www.frontlinerates.com. Full-run only.

Prescribing Information (PI) Page Discounts:

Advertisers with more than two PI pages qualify for a 50% discount on the earned B&W rate for the 3rd and remaining PI pages.

Order of print ad discounts (As applicable)

1) Corporate earned frequency; 2) Journal Combination; 3) Journal list match; 4) New business or launch; 5) Journal continuity; 6) Corporate discount; 7) Agency discount.

CONTACTS / COVER

PRINT ADVERTISING

General Information

Editorial Calendars

Circulation

Closing Dates

Advertising Rates

Advertising Incentives & Opportunities

Discounts & Combinations

Cover Tips, Outserts, Reprints

Printing Information

Multi-sponsored Supplements

INTEGRATED MEDIA OPPORTUNITIES

Digital Advertising

Custom Programs

Conferences

ADVERTISING INCENTIVE PROGRAMS & FRONTLINE MEDICAL COMMUNICATIONS CORPORATE DISCOUNT AND COMBINATION RATES (cont'd)

New Product Launch Program

Place your new product launch unit in four (4) consecutive issues of *GI & Hepatology News* and receive 50% off the space and color charges of your fourth (4th) insertion. Only new products and line extensions are eligible for this program. Pre-launch ad units are not eligible. Launch ad unit must be same size for all four insertions. Discounted ad unit counts towards earned frequency. All FMC combination discounts apply. Launch Program may not be combined with Continuity Discount Program. Premium position charges do not qualify for 50% discount. Full-run ads only.

Continuity Discount Program

Please select one program. (Programs cannot be combined.)

- a. Run an ad for the same product in six (6) issues of *GI & Hepatology News* during 2023 and receive 50% off your 7th insertion. Ads do not need to run consecutively, but ad unit size must be identical for all seven insertions. Premium position charges do not qualify for 50% discount.
- b. Run an ad for the same product in every issue (12) of GI & Hepatology News during 2023 and receive the 12th insertion at no charge. Varying ad unit sizes will be averaged to determine free ad unit. Premium position charges still applicable on free ads. Free ads count towards earned frequency.
- c. Run an ad for the same product in every issue (12) of *GI* & *Hepatology* News during 2023 and

deduct 8.3% off each insertion throughout the year.

Program available to full-run and full-cost splitrun advertisers; ROB production charges apply. Cover tips do not get counted towards continuity discount program.

Split Runs

SPECIFICATIONS

- 1. Split runs can be either geographic (state or zip code) or demographic. If FMC matches supplied data, records must include Medical Education (M.E.) numbers.
- 2. Inserts are accepted. Run of book splits are accepted for ad units 2 pages and under.
- 3. All split-run ROB advertising units must be the same size.
- 4. Split-run additional production charges are commissionable.
- 5. Split runs for a percentage of the circulation in any combination buy are calculated at the individual publication's rates.
- 6. The Publisher (FMC) reserves the right to circulate a targeted advertisement to an audience greater than the contracted demographic/targeted list, unless specifically noted on the insertion order.
- SPLIT-RUN RATES—INSERTS
 - 1. If utilizing less than 25% of the publication's circulation—rate is 50% of the full-run cost.
 - 2. If utilizing 26-50% of the publication's circulation—rate is 60% of the full-run cost.

- 3. If utilizing 51% or more of the publication's circulation—rate is 100% of the full-run cost.
- 4. No production charges for inserts.

• SPLIT-RUN RATES—RUN-OF-BOOK

- 1. If utilizing less than 25% of the publication's circulation—rate is 50% of the full-run cost plus full color charges.
- 2. If utilizing 26-50% of the publication's circulation—rate is 60% of the full-run cost plus full color charges.
- 3. If utilizing 51% or more of the publication's circulation—rate is 100% of the full-run cost plus full color charges.
- 4. Split-run Production Charges—Run-of-book:\$900 per split-run insertion.

• DISCOUNTS

Split-run advertisers do not qualify for combination, continuity, or new business/launch programs. Split-run insertions do count toward earned frequency and corporate discounts do apply.

Business Reply Cards (BRCs)

Business reply cards (BRCs) will be accepted on a space-available basis. Cost = Earned frequency rate of ROB island page + 20%. Please consult Production Department for specifications, as cards must be approved for compliance with bindery requirements (submit 5 samples or comp). Client is strongly advised to get approval of cards from the USPS Business Center.

CONTACTS / COVER

PRINT ADVERTISING

General Information

Editorial Calendars

Circulation

Closing Dates

Advertising Rates

Advertising Incentives & Opportunities

Discounts & Combinations

Cover Tips, Outserts, Reprints

Printing Information

Multi-sponsored Supplements

INTEGRATED MEDIA OPPORTUNITIES

Digital Advertising

Custom Programs

Conferences

ADVERTISING RATES

				BLAC	K-AND-WHIT	E RATES				
Page Size	1x	6x	12x	24x	48x	72x	96x	144x	192x	240x
King	\$6,670	\$6,540	\$6,410	\$6,265	\$6,200	\$6,115	\$6,010	\$5,805	\$5,730	\$5,665
3/4 Page	5,435	5,315	5,225	5,105	5,040	5,000	4,885	4,715	4,665	4,610
Island Page	4,000	3,940	3,840	3,775	3,720	3,675	3,590	3,480	3,445	3,395
1/2 Page	3,230	3,190	3,130	3,060	3,005	2,975	2,920	2,825	2,800	2,755
1/4 Page	2,520	2,490	2,420	2,380	2,355	2,340	2,280	2,200	2,180	2,155

			BI	ACK-AND-W	HITE (ROB) +	+ 4-COLOR R/	ATES			
Page Size	1x	6x	12x	24x	48x	72x	96x	144x	192x	240x
King	\$9,155	\$9,025	\$8,895	\$8,750	\$8,685	\$8,600	\$8,495	\$8,290	\$8,215	\$8,150
3/4 Page	7,920	7,800	7,710	7,590	7,525	7,485	7,370	7,200	7,150	7,095
Island Page	6,485	6,425	6,325	6,260	6,205	6,160	6,075	5,965	5,930	5,880
1/2 Page	5,715	5,675	5,615	5,545	5,490	5,460	5,405	5,310	5,285	5,240
1/4 Page	5,005	4,975	4,905	4,865	4,840	4,825	4,765	4,685	4,665	4,640

COLOR RATES (In addition to bl	ack & white rates)
Four Color Rates	\$2,485
Five Color Rates (4C + PMS)	\$3,775

SPECIAL POSITIONS
Page 3 – Earned king rate + 30% (plus color)
Fourth Cover – Earned king rate + 60% (plus color)
Center Spread – Earned king rate + 25% (plus color)
Please consult sales representative for additional special positions.

				I	NSERT RATES	5				
Page Size	1x	6х	12x	24x	48x	72x	96x	144x	192x	240x
2-Page A-size	\$8,245	\$8,110	\$7,915	\$7,760	\$7,680	\$7,570	\$7,380	\$7,155	\$7,100	\$7,005
2-Page King	13,735	13,500	13,195	12,910	12,760	12,610	12,380	11,960	11,800	11,685
4-Page A-size	16,480	16,215	15,820	15,525	15,335	15,150	14,785	14,340	14,195	13,985
4-Page King	27,465	26,985	26,390	25,815	25,525	25,225	24,755	23,930	23,610	23,370
6-Page A-size	24,720	24,325	23,730	23,290	23,010	22,735	22,165	21,495	21,295	20,975
6-Page King	41,195	40,480	39,600	38,720	38,280	37,840	37,135	35,890	35,420	35,050
8-Page A-size	32,965	32,435	31,640	31,045	30,675	30,305	29,560	28,650	28,390	27,960
8-Page King	54,925	53,965	52,795	51,630	51,035	50,465	49,495	47,845	47,220	46,740

CONTACTS / COVER

PRINT ADVERTISING

General Information

Editorial Calendars

Circulation

Closing Dates

Advertising Rates

Advertising Incentives & Opportunities

Discounts & Combinations

Cover Tips, Outserts, Reprints

Printing Information

Multi-sponsored Supplements

INTEGRATED MEDIA OPPORTUNITIES

Digital Advertising

Custom Programs

Conferences

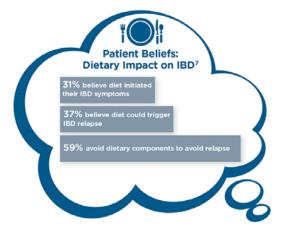
ABOUT FRONTLINE

GASTROENTEROLOGY DATA TRENDS: 4TH ANNUAL SPECIAL ISSUE

AGA Key Opinion Leaders will select critical data points focusing on incidence, prevalence, demographics, symptoms, diagnostics, clinical guidelines, standards of care, treatment, drug usage, and more, in this eye-catching infographic format.

AGA Data Trends provides insight into key disease states that impact the practice of pulmonologists and critical care pulmonologist, healthcare procedures and patients.

Topics may include: IBD, UC, Chron's, IBS, EoE, C-diff, Liver Disease, HCC, CRC, HCV, ...



GASTROENTEROLOGY DATA TRENDS 2022 Paga Internet



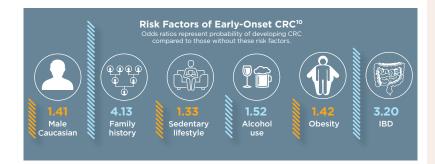
Aga and a construction of the construction of

- Issue Date: October 2023
- Distribution: @19,343 print
- Bonus Distribution: DDW, ACG
- PDF: mdedge.com/gihepnews
- Right of first refusal: June 1, 2023
- Space Reservations: July 31, 2023
- Materials due: August 31, 2023
- Inserts due: September 1, 2023

DISPLAY RATES: all NET costs

5% discount with commitment before	e July 1
Device:	\$15,000+
1 to 3 Pages ROB:	\$25,000
For any premium position	\$35,000
4 to 5 Pages:	\$35,000
6 to 7 Pages:	\$40,000
8+ Pages	\$45,000
Covertips: (client supplied)	\$35,000+

Contact Cheryl Wall at cwall@mdedge.com for pricing details.



Making Treatment Decisions⁸

New treatment guidelines for IBD and related conditions like Crohn's disease and ulcerative colitis now emphasize an iterative approach to management.

These steps include:



Adjusting therapy as indicated



efficacy

CONTACTS / COVER

PRINT ADVERTISING

General Information

Editorial Calendars

Circulation

Closing Dates

Advertising Rates

Advertising Incentives & Opportunities

Discounts & Combinations

Cover Tips, Outserts, Reprints

Printing Information

Multi-sponsored Supplements

INTEGRATED MEDIA OPPORTUNITIES

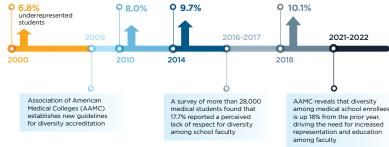
Digital Advertising

Custom Programs

Conferences

ABOUT FRONTLINE





COVER TIPS

FMC will print all standard cover tips. Standard adheres to specs below.

- Cost includes FMC printing of standard cover tips to specifications (one-sided, 4-color) as a value-added service. No rebates will be issued for client-supplied material.
- Issue polybagged per postal regulations
- Cost is non-commissionable
- Non-standard cover tips are also available such as tips with extra flaps, PI's, etc. These must be client supplied. Contact your Publisher for pricing.
- Sample of non-standard cover tips must be supplied to the production manager for approval.
- Full run only. Continuity discounts or combination discounts are not applicable for cover tips.
- Please consult the sales representative for pricing.

Space Reservations

Available on a first-come, first-served basis. Space closing dates for issue are not applicable for cover tips. Agreements should be sent in as soon as approval is received. Please contact the sales representative.

Cover Tip Specifications

- FINAL TRIM: 10" x 6"
- BLEED SIZE: 10 1/4" x 6 1/4" (1/8" bleed on all four sides)
- LIVE AREA: 9 1/2" x 5 1/2" (1/4" on all four sides)
- STOCK: 80# Coated Text
- INK: CMYK
- **QUANTITY:** As specified in contract. Check with your production manager for spoilage quantity.

Cancellation Policy: Tips can be canceled 60 days prior to the issue space closing date. After this, agreement is considered noncancelable and will be invoiced in full.



• SIZE: 5 5/8" x 1 3/4"

OUTSERTS

Outserts are a great opportunity to capture high visibility through GI & Hepatology News that's highly read and trusted. Your preprinted Outserts are placed with a current issue and polybagged for outstanding exposure. Please note: multiple items may appear within a polybag. Disease state exclusivity within the polybag is guaranteed. This is a cost-effective way to get your message to an engaged audience with a brand they trust most.

Note: Samples must be submitted for review. Availability contingent upon approval.

Contact Cheryl Wall at cwall@mdedge.com for details and pricing.

CONTACTS / COVER

PRINT ADVERTISING

General Information

Editorial Calendars

Circulation

Closing Dates

Advertising Rates

Advertising Incentives & **Opportunities**

Discounts & Combinations

Cover Tips, Outserts, Reprints

Printing Information

Multi-sponsored Supplements

INTEGRATED MEDIA **OPPORTUNITIES**

Digital Advertising

Custom Programs

Conferences

ABOUT FRONTLINE

PRINTING INFORMATION

Frontline Medical Communications (FMC) publications are printed offset in a tabloid news format. Black-and-white, four, and five-color advertisements are accepted.

• BINDING: Saddle Stitch

AD SPECIFICATIONS

See next page for all ad dimensions

a. Full Page ads require bleed

- Bleed size: 10 3/4" x 13 1/4"
- Trim: 10 1/2" x 13"
- Keep live matter 3/8" from all trim edges

b. Partial Page Ads do not bleed

• RUN-OF-BOOK REPRODUCTION REQUIREMENTS

- PDF/X-1a required
- All images must be CMYK (RGB not accepted)
- All files must be at 100%
- Digital files will not be altered or manipulated
- Color Proofs accepted but not required

Production Contact: Rebecca Slebodnik 240-221-2417, rslebodnik@mdedge.com

• FILE UPLOAD INSTRUCTIONS

Email files to **mdproduction@mdedge.com**. Indicate in the body of the email:

- Publication name,
- Issue date,
- Product,
- Manufacturer,
- Contact name, email and telephone number.

When uploading multiple files, please place all files in a folder and compress with ZIP.

When the same ad is running in multiple publications, please only upload once, indicating each publication in the body of the email.

INSERTS AND INSERT REQUIREMENTS a. General Conditions

Publication accepts both full King-size and "A-size" (minimum size: 7 3/4" x 10 1/2") inserts for full run. Inserts not meeting mechanical specifications are subject to a surcharge. Publication requires pre-clearance of all inserts by submission of sample paper stock or paper dummy when insert is not standard. Please check with FMC for availability and quantities.

b. Mechanical Specifications Maximum Paper Weight:

- Two-page (single-leaf) and Four-page (double-leaf) inserts: 80 lb. text coated or matte
- Larger inserts: Consult FMC

Size Requirements:

- Full King-size: 10 3/8" x 12 7/8", must furnish trimmed; no portion will trim with publication
- "A-size": 7 3/4" x 10 1/2", must furnish trimmed; no portion will trim with publication
- Note: Multiple-leaf inserts to be furnished folded

Quantity:

• Consult FMC Production as quantity varies

Shipping of Inserts:

• Separate shipments by publication and issue date. Do not combine multiple issue dates on same skid.

Ship inserts to:

GI & Hepatology News ISSUE DATE Attn: Cory Eisenhower Fry Communications Building 2 - 800 West Church Road Mechanicsburg, PA 17055

POLYBAGGING GUIDELINES

Polybagging is available for promotional outserts with all publications. All incur either Ride-Along, Standard A, or Periodical postal rates. Contact your sales representative for details.

 SHIPPING INSTRUCTIONS
 Send contracts and insertion orders to: GI & Hepatology News

 Frontline Medical Communications
 Attn: Cheryl Wall
 978-356-0032
 cwall@mdedge.com

CONTACTS / COVER

PRINT ADVERTISING

General Information

Editorial Calendars

Circulation

Closing Dates

Advertising Rates

Advertising Incentives & Opportunities

Discounts & Combinations

Cover Tips, Outserts, Reprints

Printing Information

Multi-sponsored Supplements

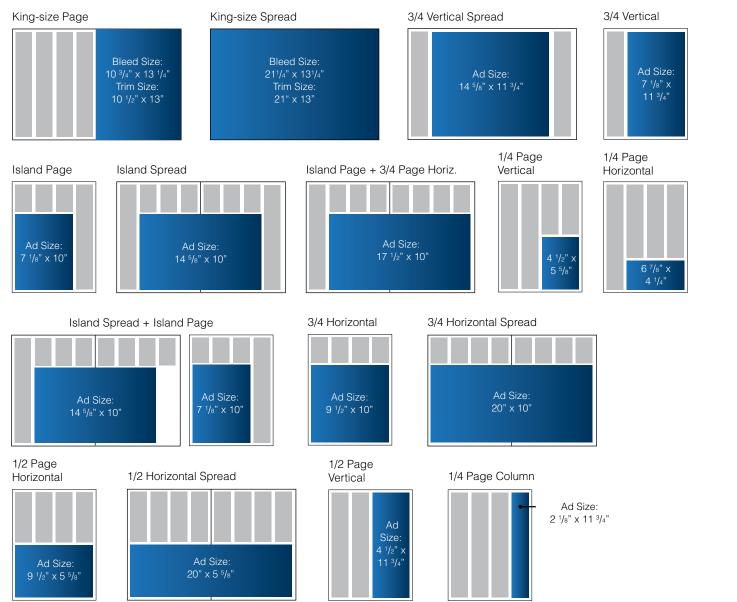
INTEGRATED MEDIA OPPORTUNITIES

Digital Advertising

Custom Programs

Conferences

SPECIFICATIONS



Journal Trim Size: $10 \frac{1}{2}$ " x 13" Live matter: Allow $\frac{3}{8}$ " safety from all trim edges Type of Binding: Saddle Stitch Only Full Page Ads Bleed

CONTACTS / COVER

PRINT ADVERTISING

General Information

Editorial Calendars

Circulation

Closing Dates

Advertising Rates

Advertising Incentives & Opportunities

Discounts & Combinations

Cover Tips, Outserts, Reprints

Printing Information

Multi-sponsored Supplements

INTEGRATED MEDIA OPPORTUNITIES

Digital Advertising

Custom Programs

Conferences

ABOUT FRONTLINE

ADVERTORIALS

The advertorial must include the following:

"Advertisement" should be printed horizontally and centered at the top of each advertising unit in 12 pt black type.

The format/presentation of the advertorial should NOT mimic the publication. It should not be confused with editorial content in the publication.

A prominent display of the company name, logo, or both so that readers can quickly ascertain that the information is an advertisement from the company and not part of the newspaper's editorial content. The point size should be at least 14 pt

The Publisher will send the advertorial for a medical review. Final PDF should be shared with FMC Editorial and Production prior to space close to ensure adequate time for medical review.

ADDITIONAL NOTES:

If the advertorial contains a sponsorship line, the client must also add the following disclaimer:

Neither the Editorial Advisory Board of *GI & Hepatology News* nor the publication's reporting or editing staff contributed to this content.

REPRINTS / EPRINTS

Reprints are a basic necessity for medical meetings, conferences, and exhibit booths. They are a valuable tool for direct mail, press kits, sales force education, sales calls, leave behinds, new product launches, formulary kits, and much more. They are a welcome educational service to physicians, nurses, pharmacists, and other healthcare providers. Reprints/ePrints help your sales force speak to clinicians with knowledge and relevance. We can also recommend related articles to create a comprehensive review package for your customers. Reprints of articles and custom reprints are available.

REPRINTS—USA & CANADA ONLY

CONTACT:

Wright's Media 2407 Timberloch Place, Suite B The Woodlands, TX 77380 Toll Free: 877-652-5295 Email: frontline@wrightsmedia.com www.wrightsmedia.com

REPRINTS—ALL OTHER

CONTACT:

Ray Thibodeau, Executive Vice President Content Ed Net 350 South Main St., Suite 113B Doylestown, PA 18901 Phone: 267-895-1758 Cell: 215-933-8484 Skype: raythibodeau1 Email: Ray.Thibodeau@contentednet.com www.contentednet.com

CONTACTS / COVER

PRINT ADVERTISING

General Information

Editorial Calendars

Circulation

Closing Dates

Advertising Rates

Advertising Incentives & Opportunities

Discounts & Combinations

Cover Tips, Outserts, Reprints

Printing Information

Multi-sponsored Supplements

INTEGRATED MEDIA OPPORTUNITIES

Digital Advertising

Custom Programs

Conferences

UNIQUE OPPORTUNITIES

Multi-sponsored Special Issue Supplements:

Multi-sponsored print and digital themed special issues focus on specific diseases and/or topic areas to provide uniquely relevant in-depth content geared specifically toward physicians and other HCPs with the market.

Available in print and on-line, these issues provide informative and objective information on a topic of interest that HCPs can refer to again and again. This may include diagnosis and treatment information around a disease state; content devoted to a subgroup of the primary specialty; or content produced on behalf of or in collaboration with any of our medical association, patient advocacy group, or Society partners.

These unique opportunities provide advertisers with numerous media placement opportunities, adding to increased reach and exposures. Distribution may also expand beyond *GI* & *Hepatology News* audience as well.

- Special issue supplements polybag and mail with regular issues of *GI* & *Hepatology News*
- Special issue supplements are posted online in the education center of www.mdedge.com/gihepnews
- Print versions receive Bonus Distribution at various medical meetings and events.

Pricing:

Please consult with the sales representative on advertising rates for each special issue. Cover tips are also available, please consult with Publisher regarding availability and costs. Ads must be approved for both print and digital placements.

Cancellation Policy:

Space may be cancelled prior to the space close date for each supplement. After the space close date, insertions will be considered non-cancellable and will be invoiced in full.

Closing Dates, Inserts, and Specifications:

Please consult the sales representative for closing dates, insert quantity and print/digital advertising specs.



CONTACTS / COVER

PRINT ADVERTISING

General Information

Editorial Calendars

Circulation

Closing Dates

Advertising Rates

Advertising Incentives & Opportunities

Discounts & Combinations

Cover Tips, Outserts, Reprints

Printing Information

Multi-sponsored Supplements

INTEGRATED MEDIA OPPORTUNITIES

Digital Advertising

Custom Programs

Conferences

ABOUT FRONTLINE

INTEGRATED MEDIA OPPORTUNITIES

Targeted Communications Tactics | Increases Awareness | Informs & Educates | Expands Reach | Frequency

Identify your objectives and work with our sales experts and network of brands to integrate the optimal solutions to get your message in front of the right targets at the right time.

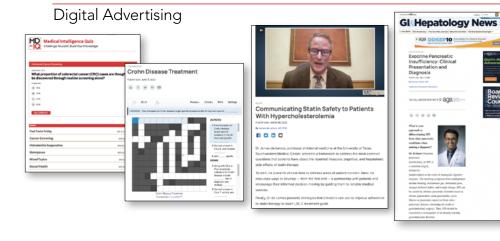
Our wide-array of digital and print advertising tactics, Custom Programs, and Medical Conferences, built around our 25+ print and digital brands in 20+ markets provide unique and tried and true opportunities to achieve reach, generate engagement, and reinforce your messaging with multiple exposures, developed around your marketing goals.

As an established medical communications leader reaching 1.1M physicians, NPs, PAs, payers, key healthcare decision makers and their patients, we can support your pharmaceutical, medical device or diagnostic brand's marketing needs at nearly every point along your product's lifecycle. We'll help you develop an integrated marketing campaign that maximizes the appropriate platforms/channels/devices, etc. to achieve your brand's strategic imperatives.

All print advertising rates and unique print opportunities for each MDedge® brand are accessible at **Frontlinerates.com**.

Information for Digital Advertising, Custom Multimedia Programs, and Conferences, are available in a single Integrated Media Kit.

Digital ad specifications are available here.



Custom Programs



CONTACTS / COVER

PRINT ADVERTISING

General Information

Editorial Calendars

Circulation

Closing Dates

Advertising Rates

Advertising Incentives & Opportunities

Discounts & Combinations

Cover Tips, Outserts, Reprints

Printing Information

Multi-sponsored Supplements

INTEGRATED MEDIA OPPORTUNITIES

Digital Advertising

Custom Programs

Conferences

ABOUT FRONTLINE



As one of the healthcare industry's largest medical communications companies, Frontline Medical Communications is a leader in digital, print, and live events.

The Company has multichannel "scale". Through our MDedge® network of trusted brands and affiliated portal; custom solutions group; BPA® audited print/digital publications; and conferences group, FMC meets the marketing challenges of our clients by optimizing multichannel advertising programs and multi-faceted sponsorship opportunities. FMC is #1 in total print physician reach and #2 in total combined web & print physician engagement with 26 million reader/visitor engagements annually among the Kantar Medical/Surgical universe.

Our MDedge® integrated web portal is fueled by content from 25+ print and digital brands in 18+ markets. A single, comprehensive resource, MDedge saves HCPs time and meets their practice needs through personalized medical news, indexed and peer-reviewed clinical and evidence-based reviews, conference coverage, quizzes, KOL analyses and roundtables, videos, resource centers, practice management, medical education, interactive challenge centers, and more. Improved user experience, content categorization, and SEO optimization has increased visits and engagement by 40%.

We provide access to 1.1 million physicians, nurse practitioners, physician assistants, and other validated HCPs and key formulary decision makers.

- Our pubs rank among the top 5 in readership in (nearly) all measured markets, reaching more than half the measured physician universe at least 1x/month.
- Our websites rank among the top 5 publication-affiliated sites by market, reaching nearly one third of the measured physician universe an average of 7x/month.
- Combined with NPs/PAs, we reach more than 65% of these measured clinicians (print + web) 4x/month.
- 20+ disease specific, multi-day live educational events, including hem/onc, globally.
- We engage with key opinion leaders as authors and editorial/advisory board members.
- Partnerships with notable societies and key medical associations.
- Producers of innovative, engaging, educational programs.

FMC | MDedge delivers your message to the right targets at the right time. Leverage our primary care and specialty reach and earn advertising efficiencies through our discount programs and incentive programs. For details contact the sales representative directly or call 973-206-3434.

Access all rate cards and our integrated media kit at **www.frontlinerates.com** for an extensive look at our multichannel/platform opportunities.

Email us at sales@mdedge.com and visit www.frontlinemedcom.com.

A Ui	MDedge [®] nified Multichannel Platform Built on Brand Equity
Cardic	logy News®
CHES	T Physician®
Clinica	Il Endocrinology News®
Clinica	Il Psychiatry News®
Clinici	an Reviews®*
Currer	nt Psychiatry®
Cutis®	
Derma	atology News®
Family	Practice News®
Federa	al Practitioner®
GI&⊢	lepatology News®
MDed	ge.com/Hematology-Oncology*
MDed	ge.com/InfectiousDisease*
Interna	al Medicine News®
Journa	al of Clinical Outcomes Management®
The Jo	ournal of Family Practice®
Neuro	logy Reviews®
OBG I	Management®
Pediat	ric News®
Physic	ians' Travel & Meeting Guide®*

Rheumatology News®

* Online only

CONTACTS / COVER

PRINT ADVERTISING

General Information

Editorial Calendars

Circulation

Closing Dates

Advertising Rates

Advertising Incentives & Opportunities

Discounts & Combinations

Cover Tips, Outserts, Reprints

Printing Information

Multi-sponsored Supplements

INTEGRATED MEDIA OPPORTUNITIES

Digital Advertising

Custom Programs

Conferences

ABOUT FRONTLINE