PUBLISHER’S STATEMENT
The Journal of Hospital Medicine® (JHM) is the premier peer-reviewed, indexed (MEDLINE, PubMed, Scopus, and Embase) publication for the specialty of Hospital Medicine, and is dedicated to publishing evidence that will transform care of the hospitalized patient. JHM advances excellence in Hospital Medicine clinical care and research through the dissemination of peer-reviewed studies, evidence-based clinical care updates and reviews, and rigorous evaluations of approaches to improve the quality, safety, and value of care for hospitalized adults and children. Broad areas of interest include 1) Treatments for common inpatient conditions (such as pneumonia, COPD, sepsis, thromboembolism, or asthma); 2) Approaches to improving perioperative care; 3) Improving care for hospitalized patients with geriatric or pediatric vulnerabilities (such as mobility problems, or those with complex longitudinal care); 4) Evaluation of innovative health delivery system or educational models; 5) Approaches to improving the quality, safety, and value of healthcare across the acute and postacute continuum of care, and 6) Evaluation of policy and payment changes that affect hospital and postacute care. JHM provides print, online only, and online-first content for more than 30,000 physicians and health care professionals involved in patient care, clinical decision making, teaching, academic research, and administration at institutions and hospitals around the world.

CONTACTS

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- DIGITAL ADVERTISING & SPECIFICATIONS
- CUSTOM MULTI-MEDIA PROGRAMS
- CONFERENCES

ABOUT FRONTLINE

MEdge®
MDedge
AMM
Society of Hospital Medicine

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7 CENTURY DRIVE, SUITE 302
PARSIPPANY, NJ 07054
973-206-3434
www.frontlinerates.com

For further information, contact the publisher.
PRINT ADVERTISING

RATES & DISCOUNTS

Effective Date: January 1, 2019

⦁ Agency commission and terms: Fifteen percent of gross billings on space, color, cover, and preferred position charges to recognized agencies, contingent on payment within 30 days of invoice date. A finance charge of 1.5% per month will be applied to all past-due invoices.

⦁ Rates subject to change with 90 days’ notice: Contracts accepted with the understanding that rates will be guaranteed for 3 months beyond last issue closed. In the event of a rate increase, contracts may be terminated without penalty of short rate.

Earned Rates

⦁ EARNED FREQUENCY: Rate is determined by the number of units within a 12-month period (calendar or fiscal). A unit is a page or fraction of a page (eg, a spread counts as 2 units; a king page or fraction counts as a page, each page of an insert counts as a unit, each demographic/regional/split page counts as a unit). Insertions of parent companies and subsidiaries are combined to determine the earned rate. Co-marketed products may select the earned frequency discount of either company.

Incentive Programs

⦁ CORPORATE FREQUENCY DISCOUNT PROGRAM: Earned frequencies are determined by the number of pages in all FMC publications to provide maximum frequency discounts to advertisers, regardless of size. When number of insertions is greater or less than indicated by contract, rates are adjusted accordingly. (All FMC publications have the same frequency levels through the 240x. JFP, FPN, IMN, and CCJM extend to 396x.)

⦁ CORPORATE DISCOUNT: Corporate manufacturers and their subsidiaries will receive a discount on advertising purchased from Frontline Medical Communications (FMC) in 2019. Full year 2018 NET spend with FMC will establish the minimum discount levels for all advertising purchased in 2019. All manufacturer promotional spend will be credited towards the corporate level, including, electronic and print advertising, reprints and programs (nonCME). Discounts will be applied to print advertising only purchased in regularly issued FMC professional publications. The FMC Corporate Discount is applied to the adjusted net cost after all other earned discounts have been applied (see Order of Print Discounts). Spend levels and associated discounts are:

<table>
<thead>
<tr>
<th>2018 Net Spending</th>
<th>$150K</th>
<th>$250K</th>
<th>$500K</th>
<th>$750K</th>
<th>$1.0M</th>
<th>$1.5M</th>
<th>$2.0M</th>
<th>$3.0M+</th>
</tr>
</thead>
<tbody>
<tr>
<td>Earned 2019 Discount</td>
<td>0.50%</td>
<td>1.0%</td>
<td>1.5%</td>
<td>2.0%</td>
<td>2.5%</td>
<td>3.0%</td>
<td>4.0%</td>
<td>5.0%</td>
</tr>
</tbody>
</table>

⦁ FRONTLINE MEDICAL COMMUNICATIONS COMBINATION BUYS AND MARKETDUOS: Advertise the same product in the same month in any two or more FMC publications and receive a 7.5% discount off the earned rate in each publication (B&W and color). The PowerBuy™ and PowerBuy2™ discounts (see separate rates) supersede this program; additional discounts are not applied to these publications. PowerBuy™ (Family Practice News® + Internal Medicine News®) and PowerBuy2™ (The Journal of Family Practice® + Cleveland Clinic Journal of Medicine®) count as 1 publication. Except for PowerBuy™ and PowerBuy2™, combination discounts are applicable to full-run only.

Evaluate FMC cross-market combinations by Media Group in Kantar’s MARS Medical System by selecting Combination Non-Duplicated. Combinations not currently programmed can be upon request.

Gain maximum specialty reach, duplicated and unduplicated, when you advertise the same product in the same month and surround your ad with the optimal blend of clinical and medical news content and receive a 7.5% discount off the earned rate (B&W and color) in each of these MarketDUOs published by FMC: The Journal of Family Practice®+Family Practice News®; Cutis®+ Dermatology News™; OBG Management®+Ob.Gyn. News®; Current Psychiatry®+Clinical Psychiatry News®. Full-run only.
RATES & DISCOUNTS (CONTINUED)

- Advertise the same product ad unit in the same month of The Hospitalist and Journal of Hospital Medicine and receive a 25% discount off the earned rate in Journal of Hospital Medicine. (B&W and color). NOTE: This 25% discount cannot be combined with other discounts listed below (except the earned frequency and corporate discounts).

Additional journal specific discounts/incentives (continuity or new business/launch, etc.) are available. Choose either the continuity program or the new business/launch program when using an FMC combination buy. See Full Rate Cards and the Integrated Media Kit are available at www.frontlinerates.com.

- 3-6-9-12 DISCOUNT: Each product that advertised in 2018 qualifies for the following 4 discounts within the calendar year of January 2019 through December 2019 (or 12 month fiscal year where applicable):
  - 3 insertions (same product): 25% off the 3rd insertion.
  - 6 insertions (same product): 25% off the 3rd insertion and 25% off the 6th insertion.
  - 9 insertions (same product): 25% off the 3rd insertion, 25% off the 6th insertion, and 25% off the 9th insertion.
  - 12 insertions (same product): 25% off the 3rd insertion, 25% off the 6th insertion, 25% off the 9th insertion, and 25% off the 12th insertion.

NEW BUSINESS OR LAUNCH INCENTIVE PROGRAM: Established products that have not run in Journal of Hospital Medicine during 2018 or new product launches, new indications, or new formulations can qualify for this program. Advertise during 2019 and receive 50% off the 3rd insertion, 50% off the 6th insertion, 50% off the 9th insertion, and 50% off the 12th insertion within the calendar year of January 2019 through December 2019.

*Clients must supply materials for free insertions. Free pages count toward earned frequency. Free pages do not count toward the corporate discount.

- PRESCRIBING INFORMATION (PI) PAGE DISCOUNTS: Advertisers with more than two PI pages qualify for a 50% discount on the B&W earned rate for the 3rd and remaining PI pages.


- PREPAYMENT PLAN: An optional prepayment program is available. Contact the Publisher or your Account Manager for details and pricing.

Classified Ads

The MedJobNetwork consists of an interactive recruitment portal (www.medjobnetwork.com) recruiters use to leverage the reach of the Frontline brands trusted most by Physicians, NPs and PAs. It powers Journal of Hospital Medicine’s online Career Center and recruitment eNewsletters with compelling content for our loyal readers seeking new job opportunities.

See classified rate card or contact Heather Gonroski, Classified Advertising Account Manager, at 973-290-8259 or hgonroski@mdedge.com or Linda Wilson, Classified Advertising Account Manager, at 973-290-8243 or lwilson@mdedge.com.

Split Run – advertisers will not qualify for combination, continuity, or new business/launch programs. Split run insertions do count toward earned frequency and corporate discounts do apply.

- Demographic/Split Run rates: Available on a limited basis.
- Page rate x % of circulation (minimum 50%) + Production/mechanical charge (commissionable). If ROB add $1,520; if Insert add $1,300.
- The Publisher (FMC) reserves the right to circulate a targeted advertisement to an audience greater than the contracted demographic/targeted list, unless specifically noted on the insertion order.

Covers, Positions

Sold annually on a contract basis to individual advertisers. Space premiums are charged on the B&W earned rate (color charges are then added). Cancellations of less than 60 days written notice will incur a fee equal to the cost of the premium for one month.

<table>
<thead>
<tr>
<th>Covers</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Second cover*</td>
<td>B&amp;W earned rate plus 30%, add color charges</td>
</tr>
<tr>
<td>Fourth cover*</td>
<td>B&amp;W earned rate plus 60%, add color charges</td>
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</table>

<table>
<thead>
<tr>
<th>Positions</th>
<th></th>
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</thead>
<tbody>
<tr>
<td>Opposite Table of Contents*</td>
<td>25% space premium, ad is preferred 4-color</td>
</tr>
<tr>
<td>Opposite First Editorial*</td>
<td>25% space premium, ad is preferred 4-color</td>
</tr>
</tbody>
</table>

*Premium applies to B&W rate of one page only

Please consult the Publisher or your Account Manager for additional special positions.
### RATES & DISCOUNTS (CONTINUED)

#### Run-of-Book Rates

<table>
<thead>
<tr>
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<th>12x</th>
<th>24x</th>
<th>48x</th>
<th>72x</th>
<th>96x</th>
<th>144x</th>
<th>192x</th>
<th>240x</th>
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</thead>
<tbody>
<tr>
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<td>$2,950</td>
<td>$2,870</td>
<td>$2,785</td>
<td>$2,705</td>
<td>$2,615</td>
<td>$2,450</td>
<td>$2,345</td>
<td>$2,280</td>
<td>$2,230</td>
</tr>
<tr>
<td>1/2 Page</td>
<td>1,895</td>
<td>1,840</td>
<td>1,785</td>
<td>1,725</td>
<td>1,670</td>
<td>1,615</td>
<td>1,505</td>
<td>1,395</td>
<td>1,335</td>
<td>1,280</td>
</tr>
<tr>
<td>1/4 Page</td>
<td>1,480</td>
<td>1,420</td>
<td>1,365</td>
<td>1,310</td>
<td>1,255</td>
<td>1,195</td>
<td>1,085</td>
<td>1,000</td>
<td>950</td>
<td>890</td>
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#### BLACK-AND-WHITE (ROB) + 4-COLOR RATES

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<th>144x</th>
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</thead>
<tbody>
<tr>
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<td>$4,255</td>
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<td>$4,035</td>
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<td>1/2 Page</td>
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<td>3,590</td>
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<td>3,475</td>
<td>3,420</td>
<td>3,310</td>
<td>3,200</td>
<td>3,140</td>
<td>3,085</td>
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<tr>
<td>1/4 Page</td>
<td>3,285</td>
<td>3,225</td>
<td>3,170</td>
<td>3,115</td>
<td>3,060</td>
<td>3,000</td>
<td>2,890</td>
<td>2,805</td>
<td>2,755</td>
<td>2,695</td>
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#### COLOR RATES (IN ADDITION TO BLACK & WHITE RATES)

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
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</thead>
<tbody>
<tr>
<td>Standard color</td>
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<tr>
<td>Matched color</td>
<td>$950</td>
</tr>
<tr>
<td>Matched color metallic</td>
<td>$250</td>
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<tr>
<td>Three &amp; Four color</td>
<td>$1,805</td>
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Bleed: No Charge

#### Insert Rates

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<th>144x</th>
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<th>240x</th>
</tr>
</thead>
<tbody>
<tr>
<td>2 Page Insert</td>
<td>$6,015</td>
<td>$5,905</td>
<td>$5,735</td>
<td>$5,570</td>
<td>$5,400</td>
<td>$5,230</td>
<td>$4,900</td>
<td>$4,675</td>
<td>$4,570</td>
<td>$4,455</td>
</tr>
<tr>
<td>4 Page Insert</td>
<td>12,030</td>
<td>11,810</td>
<td>11,475</td>
<td>11,140</td>
<td>10,805</td>
<td>10,470</td>
<td>9,805</td>
<td>9,360</td>
<td>9,130</td>
<td>8,910</td>
</tr>
<tr>
<td>6 Page Insert</td>
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<td>17,710</td>
<td>17,210</td>
<td>16,710</td>
<td>16,205</td>
<td>15,710</td>
<td>14,705</td>
<td>14,040</td>
<td>13,705</td>
<td>13,370</td>
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<td>24,065</td>
<td>23,615</td>
<td>22,950</td>
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<td>20,945</td>
<td>19,605</td>
<td>18,715</td>
<td>18,265</td>
<td>17,825</td>
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For further information, contact the publisher.
## RATES & DISCOUNTS (CONTINUED)

### The Hospitalist + Journal of Hospital Medicine

#### BLACK-AND-WHITE RATES

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<tr>
<th>Page Size</th>
<th>1x</th>
<th>6x</th>
<th>12x</th>
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<th>96x</th>
<th>144x</th>
<th>192x</th>
<th>240x</th>
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</thead>
<tbody>
<tr>
<td>King size page + A-size page</td>
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<td>$7,130</td>
<td>$6,980</td>
<td>$6,840</td>
<td>$6,690</td>
<td>$6,540</td>
<td>$6,255</td>
<td>$6,060</td>
<td>$5,930</td>
<td>$5,815</td>
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<tr>
<td>King 3/4 page + A-size page</td>
<td>6,370</td>
<td>6,245</td>
<td>6,095</td>
<td>5,955</td>
<td>5,810</td>
<td>5,655</td>
<td>5,370</td>
<td>5,125</td>
<td>4,990</td>
<td>4,875</td>
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<td>Island page + A-size page</td>
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<td>5,495</td>
<td>5,410</td>
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<td>5,175</td>
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<td>4,820</td>
<td>4,680</td>
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#### Insert Rates (KING+A-SIZE)

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<th>144x</th>
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<th>240x</th>
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<td>$14,740</td>
<td>$14,545</td>
<td>$14,250</td>
<td>$13,955</td>
<td>$13,655</td>
<td>$13,360</td>
<td>$12,765</td>
<td>$12,370</td>
<td>$12,125</td>
<td>$11,865</td>
</tr>
<tr>
<td>4 page insert</td>
<td>29,480</td>
<td>29,090</td>
<td>28,490</td>
<td>27,895</td>
<td>27,310</td>
<td>26,725</td>
<td>25,540</td>
<td>24,745</td>
<td>24,240</td>
<td>23,730</td>
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<td>6 page insert</td>
<td>44,220</td>
<td>43,625</td>
<td>42,740</td>
<td>41,855</td>
<td>40,965</td>
<td>40,080</td>
<td>38,305</td>
<td>37,125</td>
<td>36,365</td>
<td>35,600</td>
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<td>8 page insert</td>
<td>58,960</td>
<td>58,170</td>
<td>56,990</td>
<td>55,805</td>
<td>54,620</td>
<td>53,435</td>
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<td>49,495</td>
<td>48,480</td>
<td>47,460</td>
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#### Insert Rates (A-SIZE (ISLAND)+A-SIZE)

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<th>12x</th>
<th>24x</th>
<th>48x</th>
<th>72x</th>
<th>96x</th>
<th>144x</th>
<th>192x</th>
<th>240x</th>
</tr>
</thead>
<tbody>
<tr>
<td>2 page island insert</td>
<td>$11,325</td>
<td>$11,195</td>
<td>$11,005</td>
<td>$10,775</td>
<td>$10,525</td>
<td>$10,295</td>
<td>$9,805</td>
<td>$9,530</td>
<td>$9,335</td>
<td>$9,140</td>
</tr>
<tr>
<td>4 page island insert</td>
<td>22,660</td>
<td>22,385</td>
<td>22,015</td>
<td>21,540</td>
<td>21,060</td>
<td>20,580</td>
<td>19,630</td>
<td>19,075</td>
<td>18,665</td>
<td>18,275</td>
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<tr>
<td>6 page island insert</td>
<td>33,990</td>
<td>33,570</td>
<td>33,025</td>
<td>32,310</td>
<td>31,595</td>
<td>30,880</td>
<td>29,440</td>
<td>28,595</td>
<td>28,005</td>
<td>27,420</td>
</tr>
<tr>
<td>8 page island insert</td>
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<td>44,760</td>
<td>44,035</td>
<td>43,075</td>
<td>42,120</td>
<td>41,165</td>
<td>39,260</td>
<td>38,125</td>
<td>37,340</td>
<td>36,550</td>
</tr>
</tbody>
</table>

#### COLOR RATES

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Standard color</td>
<td>$1,160</td>
</tr>
<tr>
<td>Matched color</td>
<td>$1,695</td>
</tr>
<tr>
<td>Metallic ink</td>
<td>$450</td>
</tr>
<tr>
<td>Four color</td>
<td>$3,215</td>
</tr>
</tbody>
</table>
CIRCULATION

Description of Circulation Parameters

Journal of Hospital Medicine readers consist of physicians and health care professionals involved in patient care, clinical decision-making, teaching, academic research, and administration at institutions and hospitals around the world.

Demographic Selection Criteria

- **AGE:** Not applicable.
- **PRESCRIBING:** Not applicable.
- **FOR SUBSCRIPTION RATES, CONTACT:** (800) 480-4851

Circulation: 11,665

Circulation Verification

- **MAILING LIST AVAILABILITY:** Contact the Publisher.
INSERT INFORMATION

Availability and Acceptance

- **AVAILABILITY:** All inserts are subject to publisher’s approval. Sample must be provided for review.
- **ACCEPTANCE:** Full-size stock samples must be submitted for approval prior to publication.
- **SPECIAL INSERT FEATURES:** Gatefolds, shortcuts, and other nonstandard features (e.g., paper stock weight over maximum micrometer reading) are subject to publisher’s approval and may incur a premium charge. Charges: See rates #8

### PAPER STOCK MAX MICROMETER

<table>
<thead>
<tr>
<th></th>
<th>Maximum</th>
<th>Minimum</th>
<th>Reading</th>
</tr>
</thead>
<tbody>
<tr>
<td>2-page (one leaf) inserts</td>
<td>80# coated</td>
<td>70# coated</td>
<td>0.005”</td>
</tr>
<tr>
<td>4-page (two leaf) inserts</td>
<td>80# coated</td>
<td>70# coated</td>
<td>0.007”</td>
</tr>
</tbody>
</table>

**BRCs**

Accepted if they accompany a full-page ad and must meet postal regulations. Charge: $3,010

Standard Sizes and Specifications

All inserts are to be supplied untrimmed, printed, folded (except single leaf), and ready for binding. Maximum paper stock: 80 lb.; maximum micrometer readings: 0.004”.

Trimming

Ship folded: 8 1/2” x 11 1/8”. Trim size of journal is 8 1/4” x 10 7/8”. Keep live matter 3/8” from all trim edges. Book is jogged to head. Head trim is 1/8”. Foot is 1/8”, face and gutter are 1/8” each.

Insert Quantity:

**FULL-RUN:** 12,000

ISSUANCE & CLOSING DATES

First Issue: January 2006.

**Frequency:** Monthly.

**Issue Date:** Month of issuance.

**Mailing Date and Class:** On or before 10th of each month.

**Closing Dates (subject to change):**

<table>
<thead>
<tr>
<th>Month</th>
<th>Reservation</th>
<th>Due</th>
<th>Due</th>
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<tr>
<td>January</td>
<td>12/04/18</td>
<td>12/11/18</td>
<td>12/14/19</td>
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<tr>
<td>February</td>
<td>1/11/19</td>
<td>1/18/19</td>
<td>1/25/19</td>
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<tr>
<td>March</td>
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<td>2/15/19</td>
<td>2/22/19</td>
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<td>3/13/19</td>
<td>3/20/19</td>
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<tr>
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<td>4/10/19</td>
<td>4/17/19</td>
<td>4/23/19</td>
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<td>5/10/19</td>
<td>5/17/19</td>
<td>5/22/19</td>
</tr>
<tr>
<td>July</td>
<td>6/07/19</td>
<td>6/14/19</td>
<td>6/20/19</td>
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<tr>
<td>August</td>
<td>7/15/19</td>
<td>7/19/19</td>
<td>7/24/19</td>
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<td>September</td>
<td>8/09/19</td>
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<td>8/21/19</td>
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<td>October</td>
<td>9/10/19</td>
<td>9/17/19</td>
<td>9/23/19</td>
</tr>
<tr>
<td>November</td>
<td>10/14/19</td>
<td>10/18/19</td>
<td>10/25/19</td>
</tr>
<tr>
<td>December</td>
<td>11/07/19</td>
<td>11/14/19</td>
<td>11/20/19</td>
</tr>
</tbody>
</table>

**Shipping**

Mark all insert cartons with title of journal, month of issue, advertiser, product name, and insert quantity.

**SHIP TO:** Publishers Press

ATTN: Tammy Cristobal

*Journal of Hospital Medicine* (Issue date and quantity)

13487 South Preston Highway

Lebanon Junction, KY 40150

Tel: 800-627-5801
COVER TIPS / OUTSERTS

Reach physicians and health care professionals with this unique and highly visible advertising opportunity. Count on prime exposure when you use a cover tip for:

- A new product launch
- A coming-soon ad
- An upcoming event

Cancellations of less than 60 days written notice will incur a fee equal to 50% of the cost.

Includes space and polybagging for supplied materials. Quotes for affixing PIs, demos, printing or other custom elements are available.

Outserts

Outserts are a great opportunity to capture high visibility through Journal of Hospital Medicine that's highly read and trusted. Your preprinted Outserts are placed over a current issue and polybagged for outstanding exposure. This is a cost-effective way to get your message to an engaged audience with a brand they trust most.

Samples must be submitted for review. Availability contingent upon approval.

Contact the Publisher or your Account Manager for details and pricing.

Cover Tip Specs

<table>
<thead>
<tr>
<th>Specifications</th>
<th>Description</th>
<th>Total Net Cost*</th>
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<td>Single-leaf</td>
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<tr>
<td>Stock: 80# coated text, Supply: FLAT</td>
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<td>Contact Publisher</td>
</tr>
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</table>

Cost is net; noncommissionable.

REPRINTS / ePRINTS

Reprints are a basic necessity for medical meetings, conferences, and exhibit booths. They are a valuable tool for direct mail, press kits, sales force education, sales calls, leave behinds, new product launches, formulary kits, and much more. They are a welcome educational service to physicians, nurses, pharmacists, and other health care providers. Reprints/ePrints help your sales force speak to clinicians with knowledge and relevance. We can also recommend related articles to create a comprehensive review package for your customers. Reprints of articles and custom reprints are available.

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Cell: 215-933-8484
Skype: raythibodeau1
E-mail: ray.thibodeau@contentednet.com
Website: www.contentednet.com

For further information, contact the publisher.
GENERAL INFORMATION

Requirements for Advertising Acceptance

Professional and nonprofessional products or services are subject to Editorial Board and Publisher approval and are accepted provided they are in harmony with the policy of service to the medical profession. Nonprofessional product and service advertisers should submit copy 2 weeks prior to closing date. In consideration of the acceptance of the advertisement (subject always to the other Standard Terms and Conditions of our Rate Card – click the link for details), the agency and the advertiser must, in regard to the contents of the advertisement, indemnify and save the Publisher harmless against any expense arising from claims or actions against the Publisher because of the publication of the contents of the advertisement. Advertisements that resemble editorial material or the publication’s editorial format will carry the word “advertisement” in at least 10-point type at the top or bottom. Run-of-book cancellations are accepted in writing up to the official date for space without penalty. Penalty is applied in all other situations and is assessed as administrative and production charges incurred by the Publisher.

New Product Releases: Accepted for Product Zone.

Advertiser Services

2019 Bonus Distribution:

MARCH ISSUE: Society of Hospital Medicine (SHM), National Harbor, MD; March 24-27, 2019

APRIL ISSUE: American College of Physicians (ACP), Philadelphia, PA; April 11-13, 2019

American Congress of Obstetricians and Gynecologists (ACOG), Nashville, TN; May 3-6, 2019

SEPTEMBER ISSUE: American Academy of Family Physicians (AAFP), Philadelphia, PA; September 24-28, 2019

OCTOBER ISSUE: American Academy of Pediatrics (AAP), New Orleans, LA; October 25-29, 2019

American College of Emergency Physicians (ACEP), Denver, CO; October 27-30, 2019

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PRINTING SPECIFICATIONS

Ad Sizes and Bleed Sizes

<table>
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<th>Ad Sizes</th>
<th>Bleed Sizes</th>
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<tr>
<td>Spread</td>
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<tr>
<td>Full page</td>
<td>7&quot; x 10&quot;</td>
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<tr>
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<td>4 3/8&quot; x 10&quot;</td>
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<tr>
<td>1/2 page (h)</td>
<td>7&quot; x 4 3/4&quot;</td>
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<tr>
<td>1/2 page (v)</td>
<td>3 1/2&quot; x 10&quot;</td>
</tr>
<tr>
<td>1/3 page (v)</td>
<td>2 1/2&quot; x 10&quot;</td>
</tr>
<tr>
<td>1/4 page</td>
<td>3 1/2&quot; x 4 3/4&quot;</td>
</tr>
</tbody>
</table>

- Hold all live matter in 3/8” from trim on all sides.
- Trim size of journals: 8 1/8” x 10 7/8”.

Paper Stock
- INSIDE PAGES: 60# coated.
- COVERS: 143# (8 pt.) coated.

Type of Binding: Perfect-bound.

Half-Tone Screen Recommendations
- COVERS: 150 line.
- INSIDE: 133 line.
- 4-COLOR: 133 line.
- DENSITY OF TONE: 4-color cover 320%, 4-color inside 300%, 2-color inside 180%.

Reproduction Requirements
- Follow Specifications for Web Offset Publication (S.W.O.P.) guidelines

Materials Accepted:
PDF x1a and PDF. Digital contract color proof required.
Send reproduction materials to:
JOURNAL OF HOSPITAL MEDICINE
Frontline Medical Communications Inc.
7 Century Drive, Suite 302
Parsippany, NJ 07054-4609
Attn: Mike Wendt

Materials Policy:
Materials, including inserts, discs, and electronic files, will be held one year from date of last insertion and then destroyed.
UNIQUE OPPORTUNITIES

Multi-sponsored Supplements / Special Issues:

Multisponsored print and digital supplements and/or themed special issues focus on specific diseases and/or topic areas to provide uniquely relevant in-depth content geared specifically toward physicians and other HCPs with the market.

Available in print, online in a digital edition, and in the app store (where available) these issues provide informative and objective information on a topic of interest that HCPs can refer to again and again. This may include diagnosis and treatment information around a disease state; content devoted to a subgroup of the primary specialty; or content produced on behalf of or in collaboration with any of our medical association, patient advocacy group, or Society partners.

These unique opportunities provide advertisers with numerous media placement opportunities, adding to increased reach and exposures. Distribution may also expand beyond Journal of Hospital Medicine audience as well.

- Supplements polybag and mail with regular issues of Journal of Hospital Medicine
- Supplements are posted online in the education center of www.journalofhospitalmedicine.com/jhospmed/supplements
- Print supplements receive Bonus Distribution at various medical meetings and events.

PRICING: Please consult with Publisher/Account Manager on advertising rates for each supplement or to request the multi-sponsored rate card. Cover tips are also available, please consult with Publisher regarding availability and costs. Ads must be approved for both print and digital placements.

CANCELLATION POLICY: Space may be cancelled prior to the space close date for each supplement. After the space close date, insertions will be considered non-cancellable and will be invoiced in full.

CLOSING DATES, INSERTS, AND SPECIFICATIONS: Please consult your account manager for closing dates, insert quantity and print/digital advertising specs.
INTEGRATED MEDIA OPPORTUNITIES

Awareness | Education | Targeted/Expanded Reach | Frequency

Identify your objectives and work with our network of brands to integrate the optimal solutions to get your message in front of the right targets at the right time.

Our wide-array of digital and print advertising tactics, Custom Programs, and Medical Conferences, built around our 30+ multimedia brands in 25 markets provide unique and tried and true opportunities to achieve reach, generate engagement, and reinforce your messaging with multiple exposures, developed around your marketing goals.

As an established medical communications leader reaching 1.2M physicians, NPs, PAs, payers, key healthcare decision makers and their patients, we can support your pharmaceutical, medical device or diagnostic brand’s marketing needs at nearly every point along your product’s lifecycle. We'll help you develop an integrated marketing campaign that maximizes the appropriate platforms/channels/devices, etc. to achieve your brand's strategic imperatives.

All print advertising rates and unique print opportunities for each MDedge™ brand are accessible at Frontlinerates.com.

Information for Digital Advertising, Custom Multimedia Programs, and Conferences, are available in a single Integrated Media Kit.

Digital ad specifications are available here.

Digital Advertising

Custom Programs

Medical Conferences

Digital Advertising & Specifications

Custom Multi-Media Programs

Conferences
As one of the healthcare industry’s largest medical communications companies, Frontline Medical Communications is a leader in digital, print, and live events. The Company ranks 1st in combined web and print engagements and leads in HCP-level targeting. With MDedge™, our network of trusted brands and affiliated portal, custom solutions group, BPA-audited print/digital publications, and conferences group, FMC meets the marketing challenges of our clients through superior reach, optimal sponsorship opportunities, and multi-faceted, multi-channel advertising programs.

- MDedge™, our integrated web portal, features personalized medical news, indexed and peer-reviewed clinical and evidence-based reviews, conference coverage, quizzes, KOL analyses and roundtables, Journeys, board reviews, podcasts, videos, resource centers, practice management, medical education, and more.
- Our portfolio of 30+ print and digital publications in 20+ distinct market segments, surpasses circulation to 740,000 HCPs.
- Access to 1.2 million physicians, nurse practitioners, physician assistants, and other validated HCPs and key formulary decision makers.
- 21 live events offering clinicians CME/CE credits
- 40+ partnerships with notable societies and key medical associations
- Producers of innovative, engaging, educational programs

From 1 to 1M+, MDedge™ | FMC delivers your message to the right targets at the right time. Leverage our primary care and specialty reach and earn advertising efficiencies through our 2019 discount programs: corporate level discounts and earned frequencies; new business/launch programs; and continuity discounts. For details:

Contact your account manager directly or call 973-206-3434.


Access all rate cards and our integrated media kit (an extensive array of MDedge digital advertising and custom opportunities) at www.frontlinerates.com.

Email us at sales@mdedge.com.

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**MDedge™ True HCP Engagement In Every Way, On Every Day**

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<tr>
<th>Cardiology News®</th>
<th>iDPractitioner®</th>
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<tr>
<td>CHEST® Physician</td>
<td>Internal Medicine News®</td>
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<tr>
<td>Clinical Endocrinology News®</td>
<td>Journal of Clinical Outcomes Management®</td>
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<td>Clinical Neurology News®</td>
<td>The Journal of Family Practice®</td>
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<td>Clinical Psychiatry News®</td>
<td>Journal of Hospital Medicine®</td>
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<td>Neurology Reviews®</td>
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**MDedge™**

An HCP Trusted Source for News and Clinical Content

**FRONTLINE MEDICAL COMMUNICATIONS**